

Transform data centers to power AI with Cisco

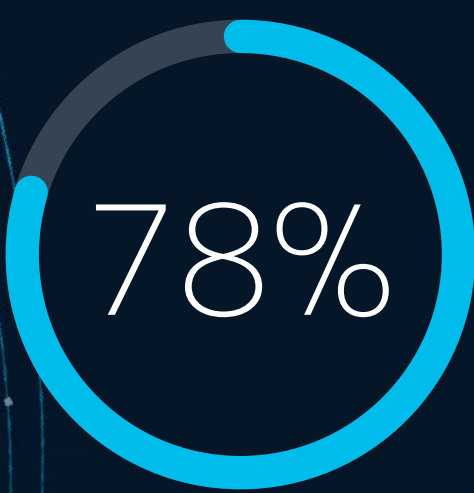
Only Cisco unifies networking, compute, security, and observability to deliver AI-ready data centers that meet the fast-changing demands of modern business. Offer your customers a comprehensive portfolio of solutions to power AI anywhere, at any scale.

Business leaders need better data center solutions

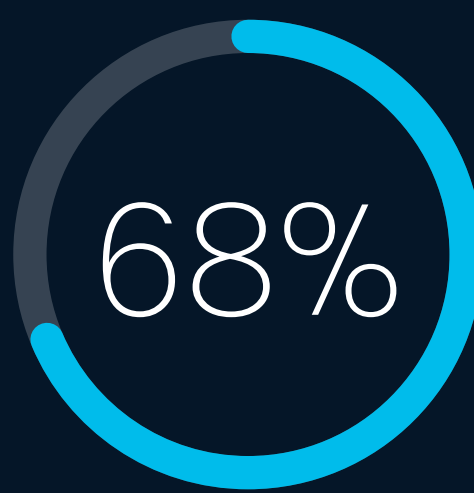
AI workloads demand exponentially more storage, power, and compute from data centers. Business leaders recognize these challenges—and they’re under pressure to scale AI projects.



Say the urgency to deploy AI-powered tech has increased in their company in the past six months



Lack confidence in the availability of computing resources for AI workloads



Feel only moderately ready for their IT infrastructure to accommodate AI technology adoption and scaling

Source: "Cisco AI Readiness Index: Hype Meets Reality," Cisco, 2024

Partner with Cisco to capture this massive opportunity



Win deals and drive revenue

Capture your share of the \$159B AI market expected in the channel ecosystem by 2028¹ with solutions built to power AI at scale.



Offer superior data center solutions

Your customers can fast-track AI initiatives without compromise—from powerful switching and networking to deep insights for digital resilience and industry-leading security.

Source: 1. "Generative AI will be a US\$158.6 billion opportunity for the channel ecosystem by 2028," Canalys Insights, August 2023

3 ways Cisco powers an AI-ready future



Comprehensive infrastructure

Power traditional and AI workloads with fully integrated and scalable networking, compute, and storage solutions: Cisco AI PODs, Cisco Validated Designs, Cisco Nexus Switches and ACI, Cisco UCS, and Cisco Optics.



Seamless operations and observability

Achieve unified management, visibility, and insights across workloads. Centralize network management with Cisco Nexus Dashboard. Automate, control, and optimize compute resources with Cisco Intersight.



Security from ground to cloud

Build integrated, layered defenses from core to edge and on-premises to cloud with Cisco's broad security portfolio—from Cisco Security Cloud Control to Cisco Hypershield.

Get started with AI-ready data centers

As your Cisco distributor, we have everything you need to go to market and grow your AI business. [Distributor to add additional value propositions]

Learn more