



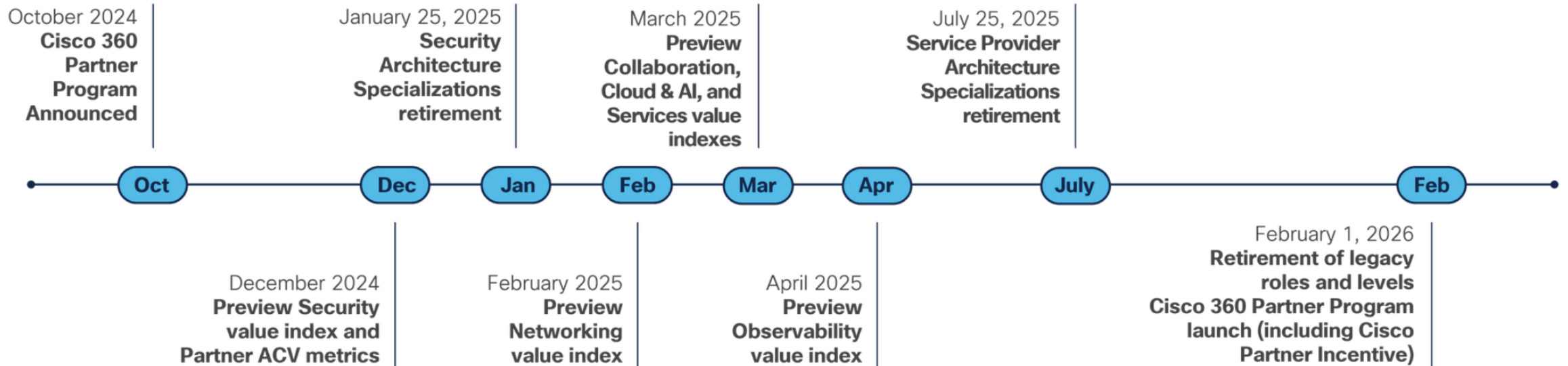
One ecosystem. Shared success.



# One ecosystem. Shared success.



# Key launch milestones\*



\*Dates are subject to change based on partner feedback and co-design assessments.

**IMPORTANT NOTE:** Unless otherwise noted, all of the changes outlined will go live with the cutover to the new Cisco 360 Partner Program on **February 1, 2026**. The current partner program will remain in effect until then and partners are encouraged to continue investing in their Cisco business until the cutover.

# Cisco powers how people and technology work together across the physical and digital worlds

## AI-ready data centers

Transform data centers to power AI workloads anywhere

*Public and private clouds, on-premises, edge*

## Future-proofed workplaces

Modernize everywhere people work and serve customers

*Campuses, branches, factories, homes, cars, hospitals, stadiums, hotels, and beyond*

## Digital resilience

Keep your organization secure, reliable, and performing with game-changing security, assurance, and observability across the entire digital footprint



Accelerated by Cisco AI



# Where do we have AI today?

## AI in Cisco

Collaboration

Security

Networking

Observability

CX

## AI on Cisco

Converged and Hyper Converged

Network

Compute

Data

Security

Observability

Public Cloud Deployed

Connect

Secure

Observe

## Cisco Internal AI Use Cases

SalesConnect

Productivity:  
AI Teammate

Sales  
Acceleration:  
Account  
Prioritization &  
Next Best Action

## Industry Leadership

Responsible AI  
Framework

Ultra Ethernet  
Consortium

AI-Enabled ICT  
Workforce  
Consortium

## AI @ Cisco

# Simplified Orderability

# AI PODs

Faster time to value with pre-configured bundles

ORDERABLE THIS QUARTER

Deploy AI with confidence



Fully supported stack including Cisco and 3<sup>rd</sup> party components

Orderable, validated AI-Ready infrastructure stacks

AI Advisor tool for configuration guidance

COMING SOON

## Cisco AI-Ready Infrastructure Stacks

