AWS Centre of Excellence & Migration Services

AWS migration and modernisation projects can be complex, resource-intensive and difficult to scale. Whether you're expanding your cloud practice, supporting enterprise customers or managing fluctuating project demand, TD SYNNEX helps you access the expertise and services needed to deliver with confidence.

Through our local AWS teams, European Centre of Excellence and dedicated Services Division, we provide AWS partners with technical, business and delivery support designed specifically for the channel. This includes MAP-aligned migration support that helps you accelerate customer modernisation and deliver projects more efficiently.

Your AWS Support Network

When opportunities require specialist expertise, TD SYNNEX gives you access to a broad network of resources across Europe. Together, these teams can support migration planning, solution architecture and delivery, giving you access to the right expertise throughout the project lifecycle.



Local AWS Teams

Your first point of contact for business and technical guidance, helping you identify customer requirements and shape solutions.



European Centre of Excellence

Certified cloud architects providing advanced technical expertise and support for complex projects and specialised workloads.



Vendor Ecosystem

Strong relationships across leading technology vendors help bring together complementary solutions that support successful hybrid cloud implementations.

Access Specialist Expertise When You Need It

Cloud technologies continue to evolve at pace. From infrastructure and storage to security, artificial intelligence and enterprise applications, maintaining expertise across every discipline can be a challenge.

TD SYNNEX helps fill those gaps by providing access to experienced architects and specialists across technologies including:

AWS (migration, modernisation, optimisation) | Red Hat | VMware | SAP | HPE

This allows partners to take on larger, more complex opportunities without increasing internal delivery risk.

Channel-Focused Services You Can Trust

Everything we do is designed to support our partners.



We Never Compete with You

TD SYNNEX does not sell to end customers. Our role is to help you win, deliver and grow.



Simple to Consume

Our packaged services are built with clearly defined scope, pricing and deliverables, making it easier to position and resell solutions. This includes support for SQL Server, Windows Server, Oracle, VMware and other enterprise workload migrations to AWS.



Reduce Risk

Fixed outcomes, defined responsibilities and established governance help simplify project delivery.



Scale with Confidence

Access additional expertise and delivery capacity when workloads increase, without the cost and complexity of expanding your own teams.

AWS Migration, Professional and Managed Services

Our portfolio includes services that support every stage of your customers' AWS migration and modernisation journeys, including:

- Migration assessments for SQL Server, Windows Server, Oracle and VMware environments
- MAP-aligned migration services
- Implementation and modernisation services
- 24/7 cloud management
- Ongoing support and optimisation

These assessment services provide a valuable entry point for customer conversations, helping you understand existing environments, identify migration priorities and build clear implementation roadmaps.

Proven Experience Across Europe

TD SYNNEX Services has:

350+

cloud-based professional and managed services engagements delivered

230+

partners supported during the last two years

€50

million expected annual services revenue

Supported by decades of services expertise, our teams continue to help partners deliver successful cloud outcomes across Europe.

Helping You Grow

Our mission is simple: help partners like you grow your AWS business.

By combining technical expertise, flexible delivery services and a strong vendor ecosystem, TD SYNNEX helps you accelerate your AWS migration practice, expand delivery capacity and pursue larger opportunities with confidence.

Talk to your local TD SYNNEX AWS team to explore how we can support your next migration or modernisation opportunity.

