

# HPE Aruba Networking AP Trade Up Program

Customers can receive up to a \$110 rebate per eligible AP.

For a limited time, HPE Aruba Networking authorized partners can facilitate a sales rebate to customers purchasing eligible HPE Aruba Networking AP-6xx Series Wi-Fi 6E or AP-7xx Series hardware to replace qualified HPE Aruba Networking AP-1xx, AP-2xx, and AP-3xx Series APs or qualified Cisco APs.

For additional details, terms and conditions, and to apply for the trade-up rebate, visit <https://www.hpe.com/partners/aptradeup>.

## Program details

Sales teams must include the "aptradeup" promo code on all customer quotes where they plan to claim the credit.

The indicated trade-in allowance is not guaranteed if any special pricing conditions are granted by HPE. In such case, a new estimation will be provided to you based on information related to specific deal or promotion.

Please see the list of eligible HPE Aruba Networking Products [here](#).

## Partner eligibility

All HPE Aruba Networking Partner Ready for Networking Program Partners in the US & Canada.

## Promotion validity

January 01, 2025 to October 31, 2025.

## How does the Trade Up Program work?

HPE Aruba Networking partners will work directly with the customer to facilitate the AP trade up process. Before purchase, the reseller creates a quote for the new APs to be purchased and submits the application for participation on behalf of the customer.

## Required information

To submit an application on behalf of the customer you will need the following information:

- Active HPE Quote ID, Deal ID, or Offer ID (aptradeup)
- Type and quantity of HPE Aruba Networking APs being purchased
- Return product model and quantity
- Customer information, including company, first and last name, address, email address and telephone number

## Completing the application

- Visit <https://www.hpe.com/partners/aptradeup> and click on the "AP Trade-Up program"
- Select the HPE Aruba Networking products quoted to the customer.
- Select the eligible HPE Aruba Networking products for trade up.
- Complete the customer information and submit your application.
- After submitting, you will receive a confirmation email confirming your application has been sent to our approvals team and will be processed in the next few days.
- You will receive a notification as soon as your application is approved.

## Rebate information

- After the HPE products have been purchased and delivered, you need the following information to claim the rebate: An approved program application email
- Copy of the customer invoice and serial numbers for the new HPE product(s)Return product (dimensions, weights)
- Certificate of destruction (if selecting "no product return" option) or pickup address and site contact email address (if selecting "pick-up" option)
- Postal address for check payment or banking details

## Claiming the rebate

- Click the link in the email you received for program application approval where you will to "Finalize request & accept quote,"
- Click continue to begin the claiming process.
- Select the appropriate logistic option - Select No product return if the customer is not willing or able to return the trade-in product to HPE. The customer must provide a Certificate of Destruction before the trade-up cash back amount is disbursed. It is the responsibility of the end user or partner to provide HPE with a Certificate of Destruction from the e-waste or recycling facility of their choice.
- Select Pick-up to have the trade-in product picked up. Provide return product information (dimensions and weight), address, and if applicable, special instructions.
- Read and accept the Terms & Conditions ([US](#) | [Canada](#)) and submit the claim.
- After validating the claim, HPE will inform you of the collection arrangements.
- After receipt of the return products in the processing center, HPE will issue the refund payment with the selected payment method (check or bank transfer).

## Promotion overview

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### Eligible new HPE Aruba Networking APs

The following table lists the HPE Aruba Networking products that are eligible for trade up. (See full list)	
HPE Aruba Networking	AP-615 Series
	AP-63x Series
	AP-65x Series
	AP-67x Series
	AP-73x Series
	AP-75x Series

\*\*Minimum of 50 trade-up APs per order. Submissions over 150 units can be submitted in several batches or sent to the [Promotions Support Team](#) using the [large deal registration spreadsheet](#) for them to be combined into a Large Deal registration.\*\*

### HPE Aruba Networking products eligible for trade up

The following table lists the HPE Aruba Networking products that are eligible for trade up. (See full list)	
HPE Aruba Networking	AP-100 Series
	AP-200 Series
	AP-300 Series

### Cisco products eligible for trade up

The following table lists the Cisco products that are eligible for trade up.	
Cisco	Meraki
1700	Z1
1810 Office Extend	Z3
1810W	MR20
1815W	MR30H
1815	MR32
1830	MR33
1850	MR34
2700	MR42/E
2800	MR52
3700	MR53
3800	MR52E
4800	

## Reseller terms and conditions

- [Eligible for US & Canada customers only.](#)
- HPE Aruba Networking, HPE, and authorized HPE Aruba Networking distributors will not receive or take-in any equipment or products being traded in by end user customers.
- HPE Aruba Networking reserves the right to end/modify this promotion at any time.
- A quantity of one (1) returned product AP is permitted for each (1) eligible new AP detailed in the table above ("Eligible New HPE Aruba Networking APs") purchase.
- In case of a dispute, the decision taken by HPE Aruba Networking management will be final and binding on all parties.
- Trade up rebates only apply to new units ordered through HPE Authorized Distributors and Resellers operating in North America.
- HPE Renew Inventory is ineligible for this program as a New AP purchase.
- Public Sector Customers are ineligible to directly receive Trade Up Rebate payments. Subject to any State or Federal legal restrictions which constrains the public entity's actions under normal operations and forbids its participation as a result, HPE will accept to pay the Trade Up rebate to the purchasing reseller, if the latter provides documentation proving that the public entity transferred the title on the assets identified for trade into such purchasing reseller. Trade Up Rebate payments are to be paid only to the purchasing reseller (a commercial entity) as per the program guidelines. ERATE opportunities, regardless of commercial entity inclusion, are ineligible to participate in Trade Up programs.

Visit <https://www.hpe.com/partners/aptradeup> for program details and terms and conditions.

## Contact information

For any questions regarding your application, please contact us. (Have your Offer ID available.)

Please note: To prevent unwanted "spam" email, some internet service providers block messages from unknown senders. In case you don't receive a confirmation mail within 24 hours from the [Promotions Support Team](#), please check your spam folder.

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