
SonicWall e l'approccio ZTNA

Zero Trust made simple con SonicWall

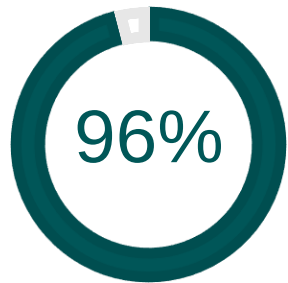
20 Giugno 2025

Webinar

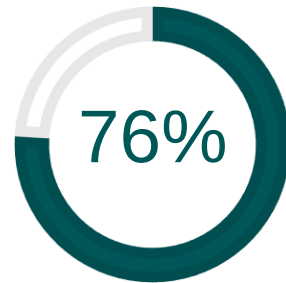
Andrea Pezzoni – Security Presales Specialist – TD SYNnex

Federico Diamantini – Solution Engineer - SonicWall

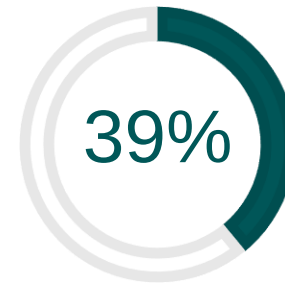
ERP e Cloud



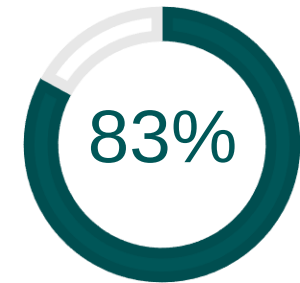
Percentuale di aziende che pensano ad una migrazione di tutti i dati aziendali in cloud in 5 anni



Aziende che hanno già spostato o stanno per spostare il loro ERP in Cloud

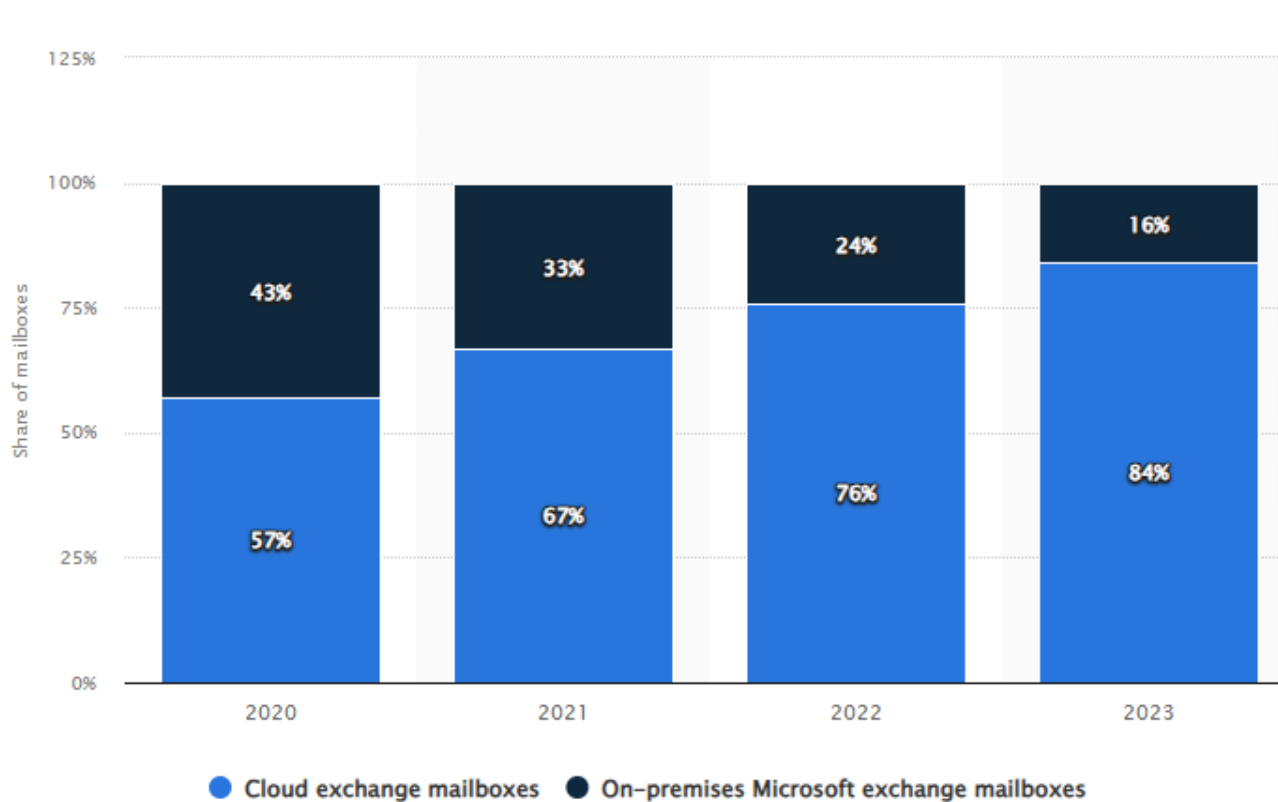


Aziende che valutano lo come prima ragione dello spostamento in cloud un miglioramento dei processi aziendali



Aziende che hanno aggiunto piattaforme SaaS nel 2023 rispetto al 2022

Il caso di Microsoft Exchange



Un caso emblematico di questa tendenza è Microsoft Exchange e il mondo della posta elettronica e della collaboration aziendale.

Minori costi di gestione
Da CAPEX a OPEX
Disponibilità del dato
Scalabile
DR

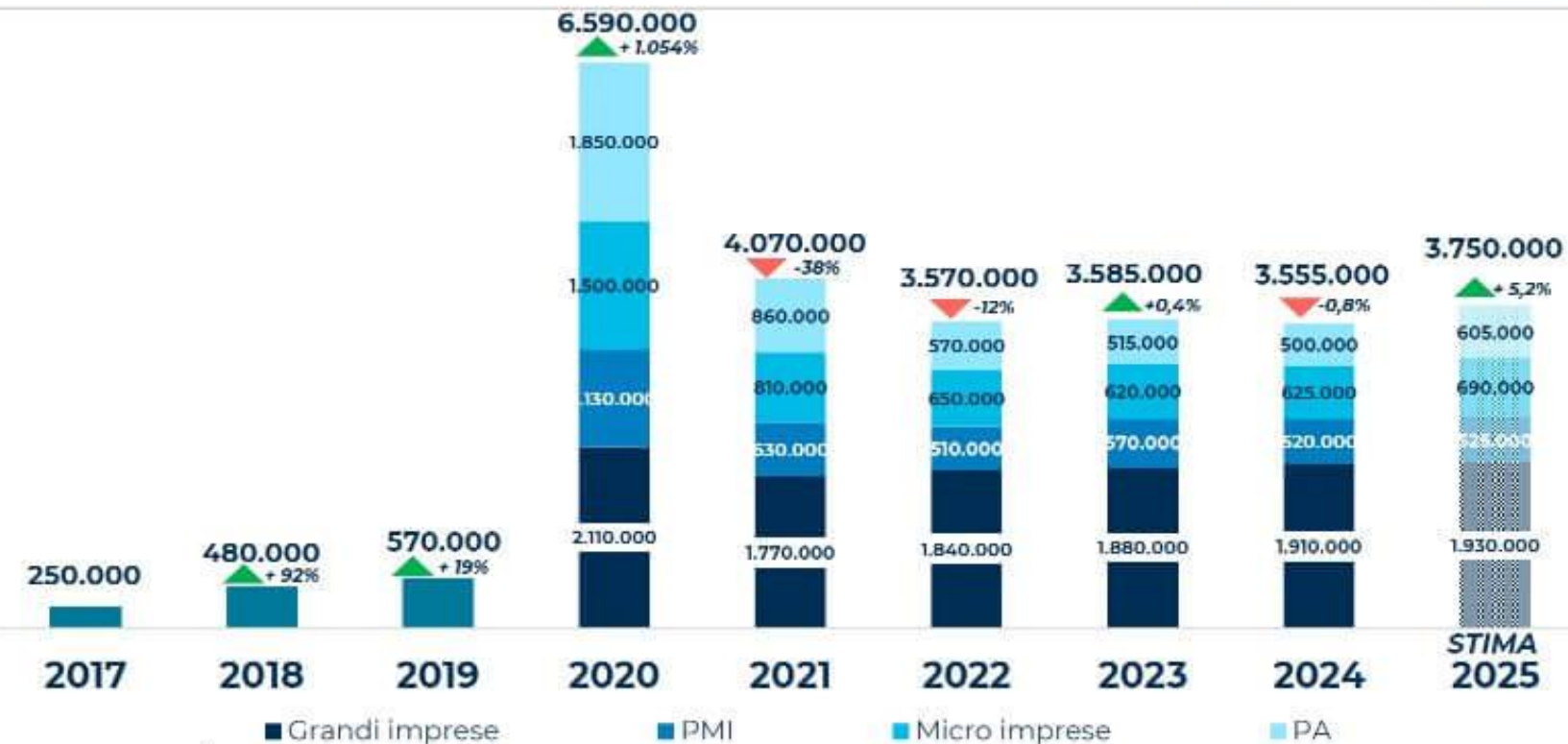
Lavoro da remoto

I lavoratori da remoto in Italia

Osservatorio Smart Working

29.10.24

#OSSW24



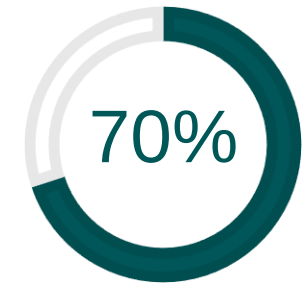
Bring Your Own Device



Organizzazioni che permettono uso di dispositivi personali



Gli incidenti di sicurezza che hanno coinvolto dispositivi smarriti o rubati hanno portato a una violazione non autorizzata dei dati.



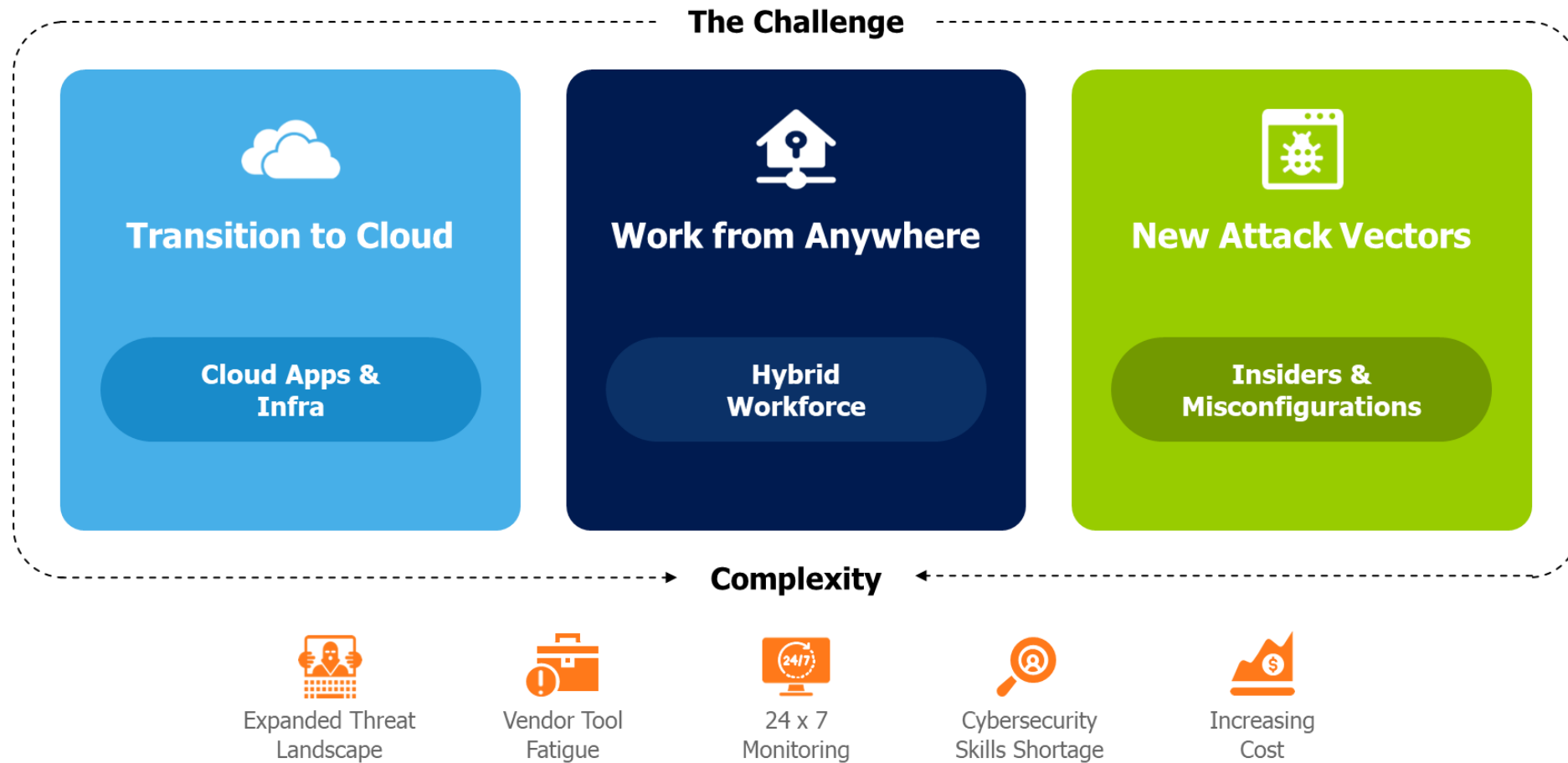
Percentuale dei dispositivi BYOD che non sono mappati o censiti in ambito aziendale

SASE

Secure access service edge (SASE) offre funzionalità di rete convergente e sicurezza come servizio, tra cui SD-WAN, SWG, CASB, NGFW e accesso alla rete a fiducia zero (ZTNA).

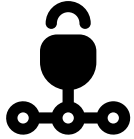
SASE supporta i casi d'uso di filiali, lavoratori remoti e accesso sicuro in sede. SASE viene fornito principalmente come servizio e consente un accesso zero trust basato sull'identità del dispositivo o dell'entità, unito a un contesto in tempo reale e a criteri di sicurezza e conformità.

La Sfida



Una singola piattaforma per la sicurezza

SonicPlatform



**Network &
Infra Security
(FW)**



**Security Service
Edge
(SSE / ZTNA)**



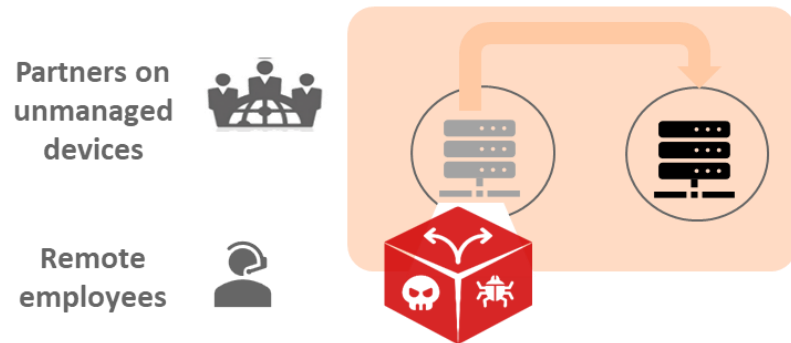
**Endpoint Detection &
Response
(EDR)**

Managed Security Services (MDR / SOCaaS)

Delivered via Partners

Explicit Trust with ZTNA

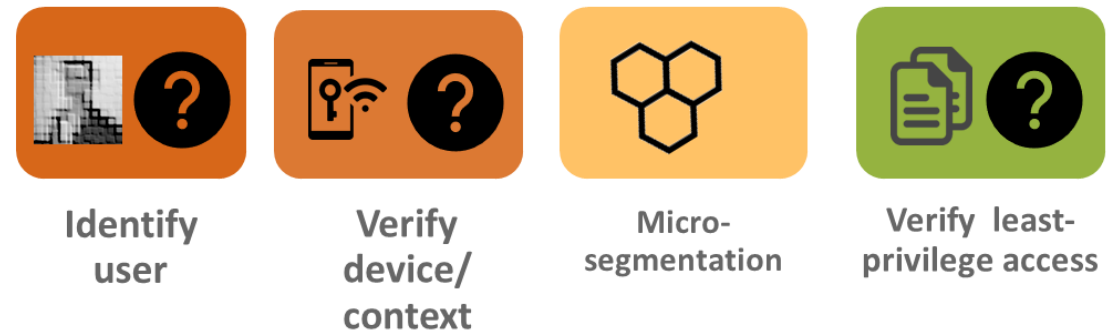
IMPLICIT TRUST



- Broad network access
- Including copying and moving assets
- Cumbersome - static and manual config

TRUST EVERYTHING INSIDE
- PRONE TO BREACH

EXPLICIT TRUST



- Verify and least privilege - access only what's required
- Continuous monitoring of usage
- Real-time access control - can be revoked

VERIFY EVERYTHING & TRUST NOTHING
- BREACH CONTAINED

Zero Trust → Never Trust, Always Verify



Verify The User

(Modern Auth)



Verify Their Device

(Device VPN, EPC)



Verify Their Context

(Recurring EPC, Time-based Access)



Segmented App Access

(HTML5 bookmarks for RDP, HTTPS, etc.)



Sonicwall CSE

Crea un accesso sicuro per i tuoi utenti, ovunque essi siano e qualsiasi dispositivo usino

Verifica la protezione in tempo reale

Ottimizza la tua infrastruttura

Previene gli attacchi sofisticati e zero day sui tuoi utenti e dispositivi



Cloud Delivered

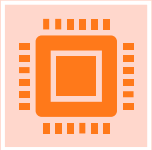


Intelligent Routing



Zero Trust Security

Facile, Veloce e Sicura



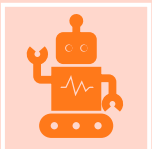
Easy to manage

Simple cloud-based policies for multi-tenant management
One-click deployment and real-time upgrades
Easily integrates with existing tools (IDP, EDR, MDM, SIEM)



Fast and reliable connectivity

No more slow / dropped connections
Elastic scaling with cloud throughput; no concurrent user limits
Global infrastructure with high-availability



Zero Trust security

Fine-grained access controls
Advanced device posture management
Real-time continuous policy enforcement

CSE



Modernize VPN & Firewall

- High-performance network tunnel and identity-aware proxy
- SaaS application security
- Visibility across all users, devices, apps, and access patterns
- Great UX – easy, one-click access without a password



3rd Party Access/ BYOD/M&A

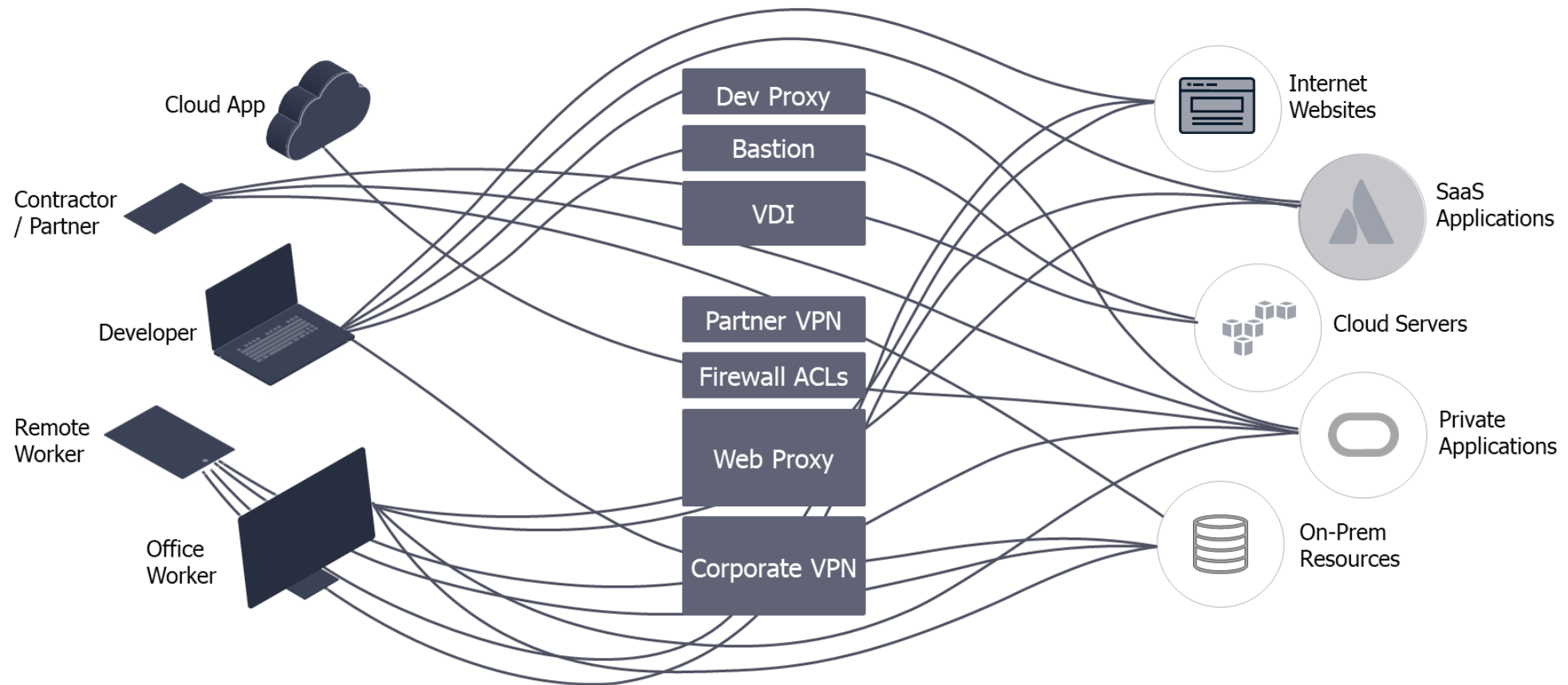
- Least privilege application access based on user & device context
- Agent-based and agentless access to websites, SSH/RDP, etc.
- Protect against ransomware and lateral movement



Device Trust & Internet Threat Protection

- Advanced device posture checks
- Continuous authentication & conditional authorization
- Proactive defense for users being phished or straying onto malicious web sites

Il perimetro cresce

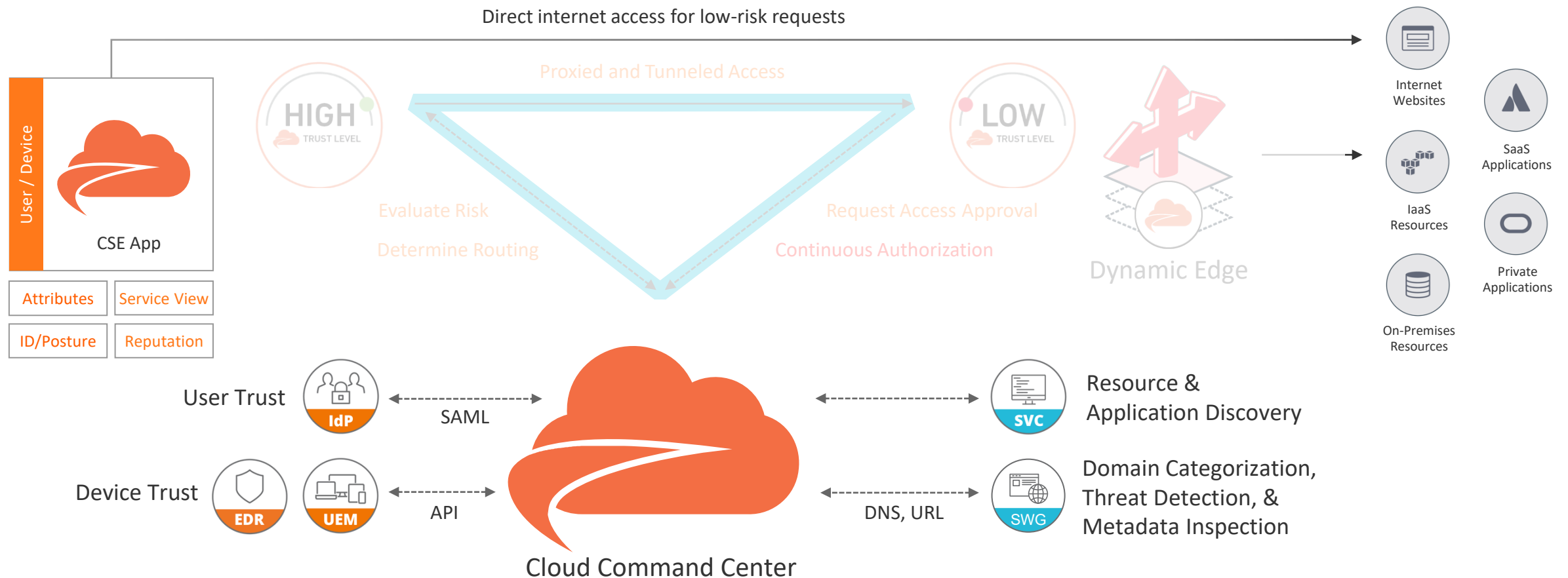


Complex Operations

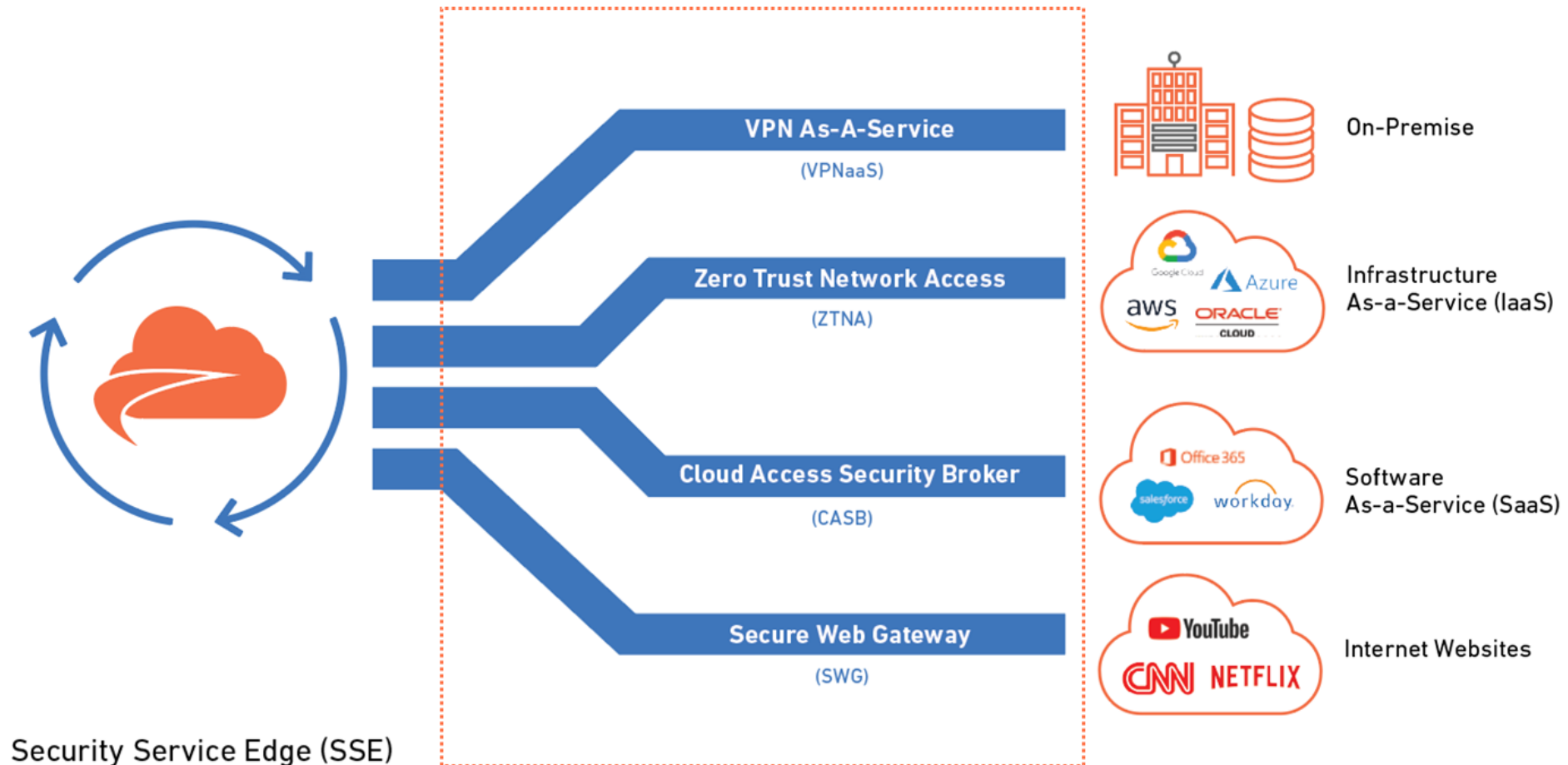
Poor User Experience

Weak Security

La soluzione



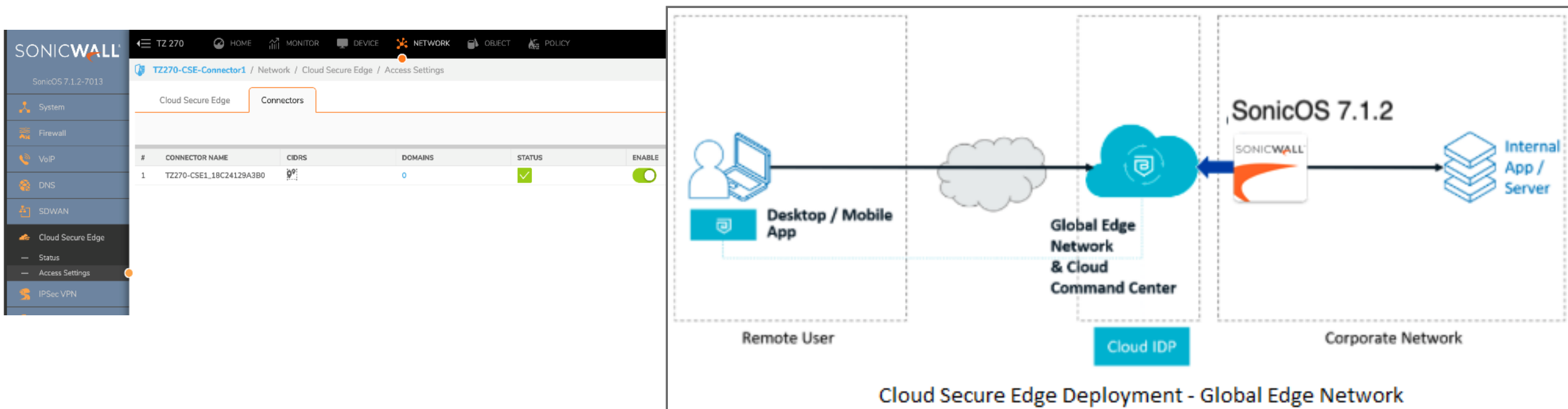
La soluzione



Firewall Connector

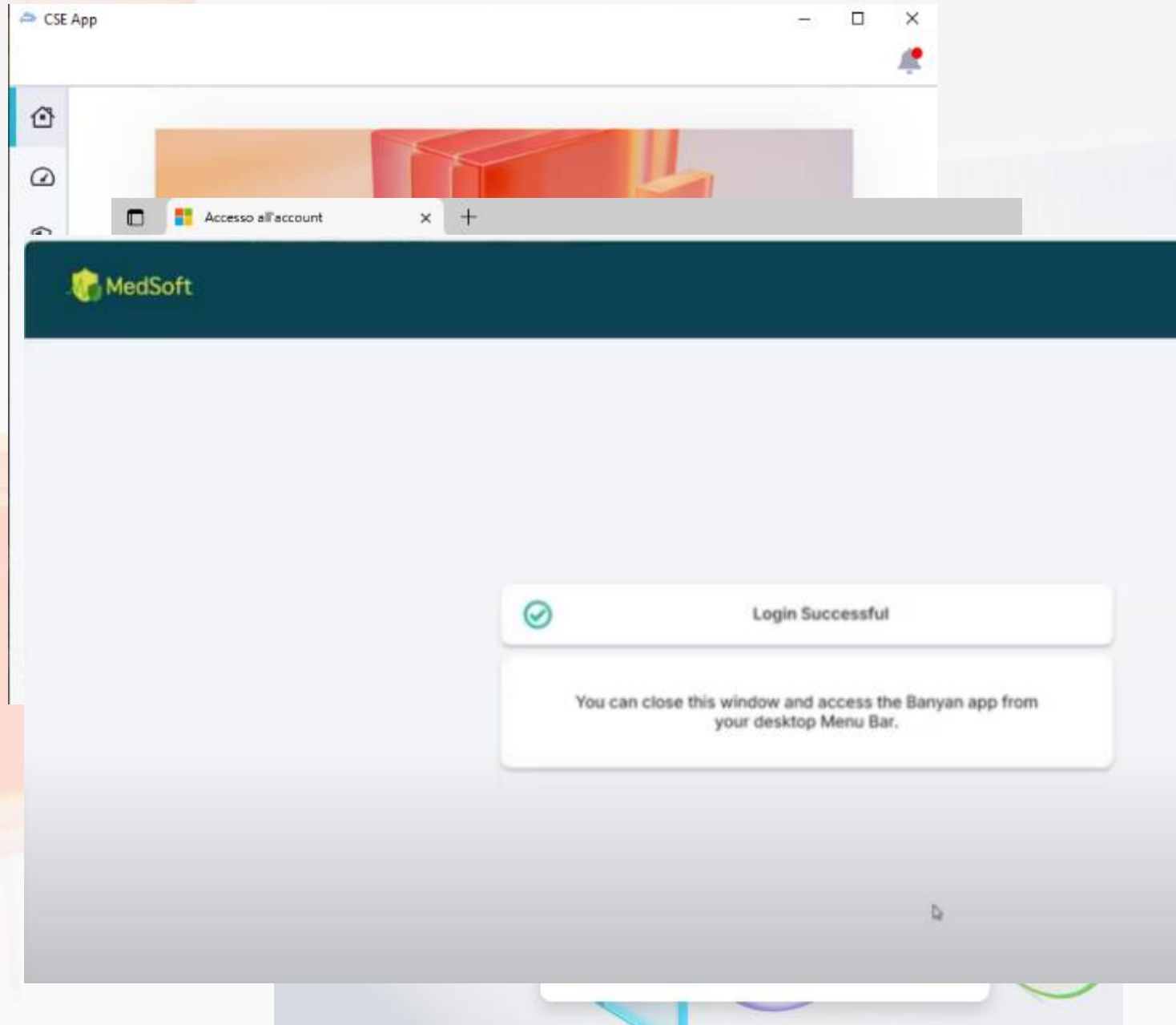
Cloud Secure Edge (CSE) offer due tipi di deployment per l'accesso ai servizi on-prem: **Self-hosted Private Edge** e **Global Edge Network**.

Dal Firmware SonicOS 7.1.2 i firewall possono funzionare da connettori al Global Edge Network.



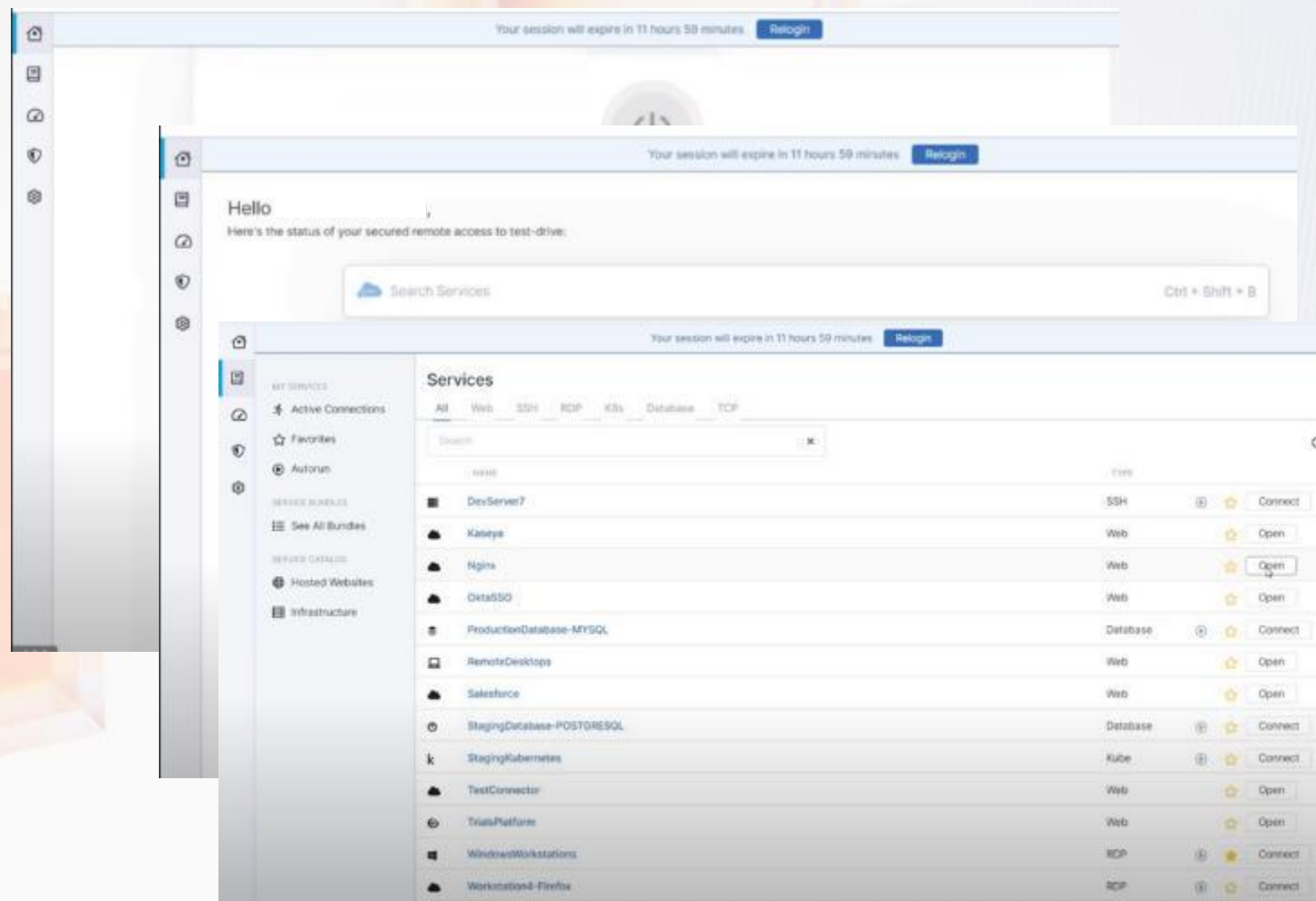
LOGIN UTENTE

- Apri l'applicazione CSE
- Clicca su Login
- Inserisci le credenziali utente
- Potrai gestire MFA
- Autenticazione riuscita!



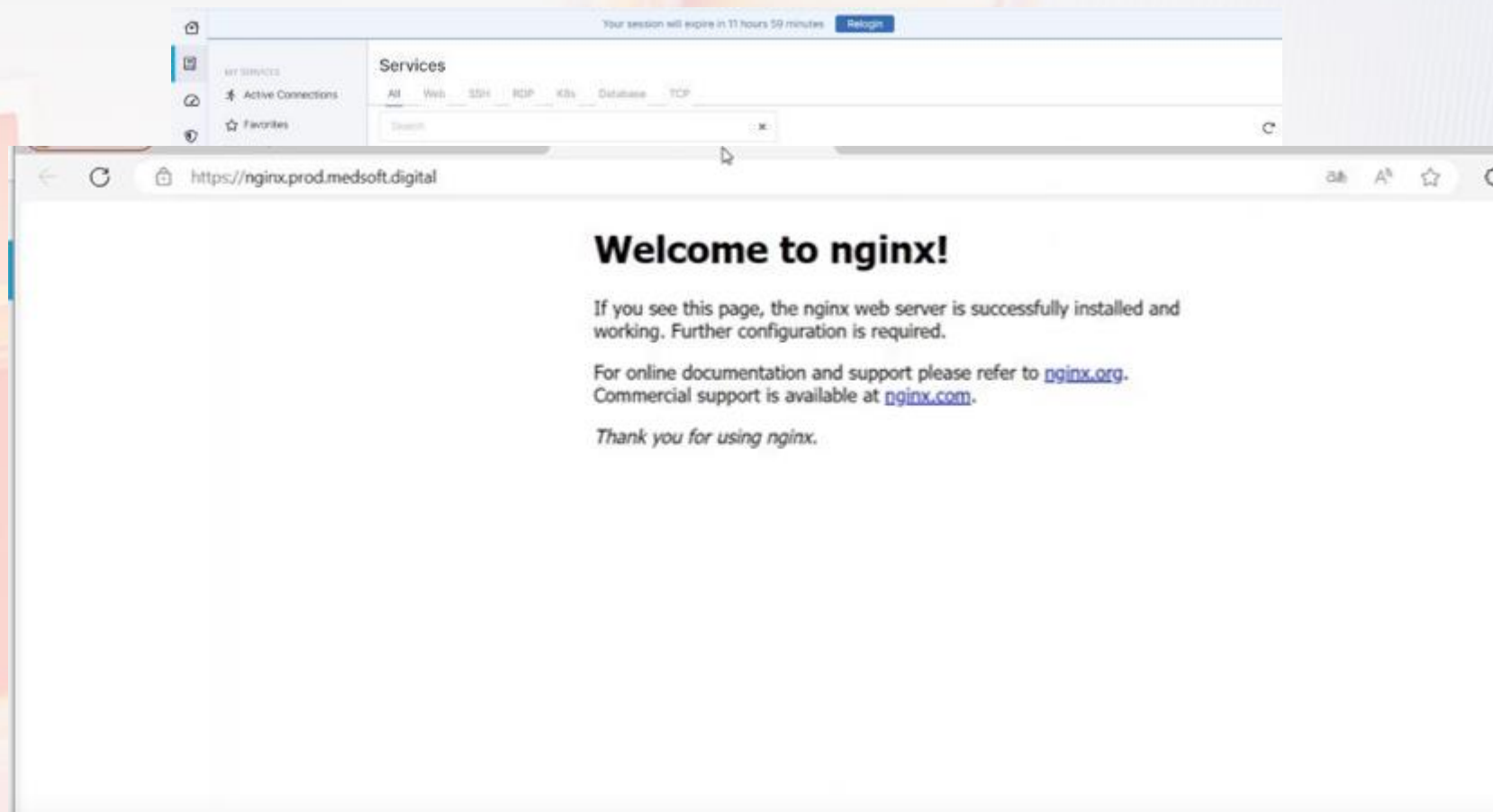
ACCESSO AI SERVIZI

- 2 Modalità di accesso
 - Accesso via Tunnel alle reti/sottoreti
 - Accesso ai singoli servizi



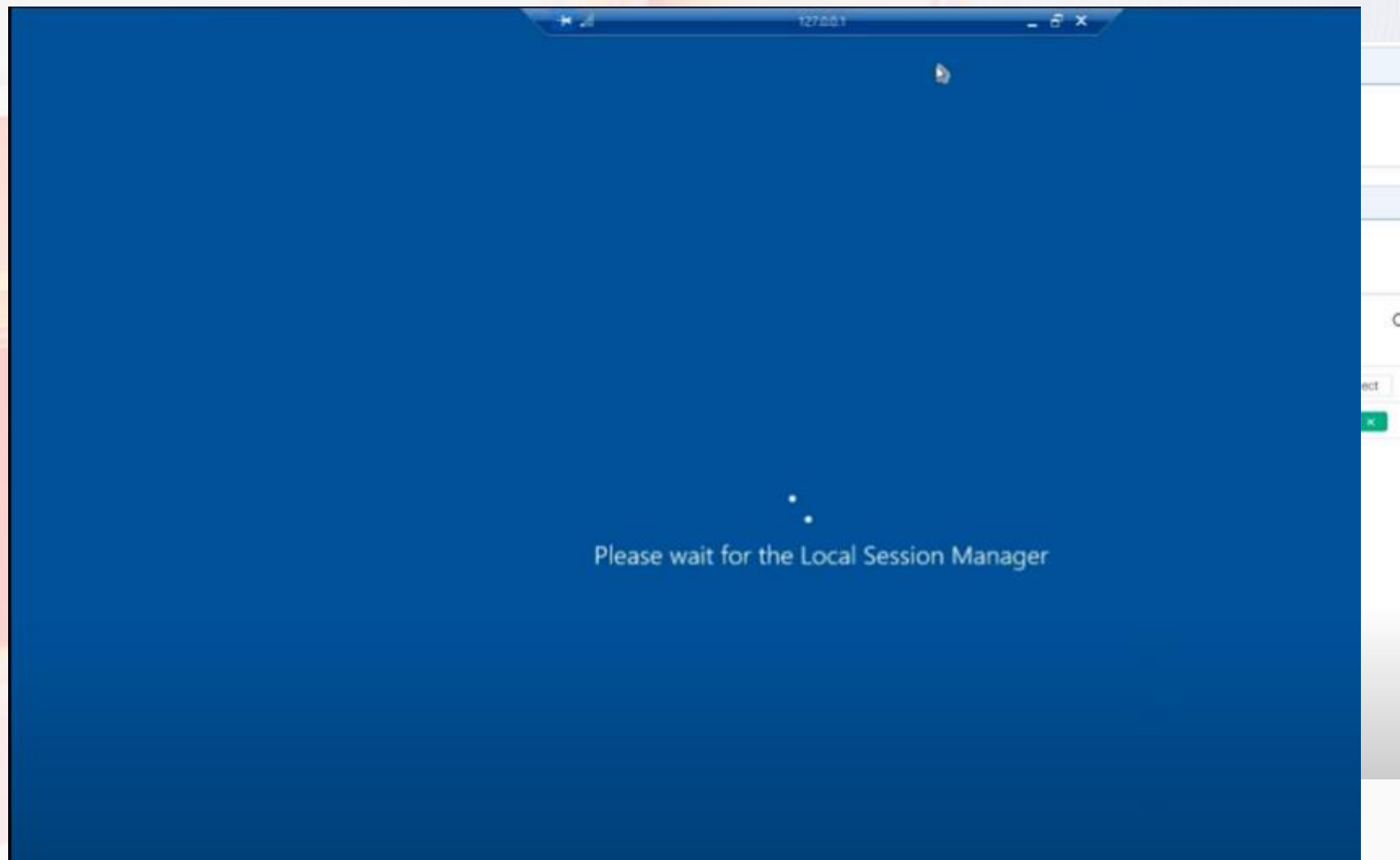
ACCESSO AI SERVIZI - WEB

- Clicca sul link di accesso
- Automaticamente si apre la pagina web corrispondente



ACCESSO AI SERVIZI - RDP

- Clicca sul link di accesso
- Scarica il profilo utente
- Clicca sul profilo
- Inserisci le credenziali
- Ora sei connesso in RDP



Trust Factors e ZTNA

TRUST FACTORS	SOURCE	APPLICABLE PLATFORM
Application Check ⓘ	SonicWall CSE	   • • •
Auto Update ⓘ	SonicWall CSE	   • • •
Chrome Browser Version ⓘ	SonicWall CSE	• • • • • 
CSE App Version ⓘ	SonicWall CSE	   • • •
Device Geolocation ⓘ	SonicWall CSE	   • • •
Disk Encryption ⓘ	SonicWall CSE	   • • •
File Check ⓘ	SonicWall CSE	   • • •
Firewall ⓘ	SonicWall CSE	   • • •
Not Jailbroken ⓘ	SonicWall CSE	• • • iOS  •
Operating System Version ⓘ	SonicWall CSE	   iOS  •
Property List Check ⓘ	SonicWall CSE	 • • • • •
Registry Check ⓘ	SonicWall CSE	•  • • • •
Screen Lock ⓘ	SonicWall CSE	• • • iOS  •

“ZTNA has become a prevalent feature for any network architecture. From a small startup to a huge enterprise, having a secure way of accessing your internal resources is a must, especially in this era where remote work is the new normal”

Carlos Salas

<https://www.sonicwall.com/products/cloud-secure-edge>

<https://www.gartner.com/en/information-technology/glossary/secure-access-service-edge-sase>

<https://www.banyansecurity.io/>

https://www.youtube.com/watch?v=7nMGvWcf_WQ&list=PL4mnjMNj4Iq-OSTHZ_d2mv7ZuNJyJQBDq

<https://docs.banyansecurity.io/>

<https://docs.banyansecurity.io/docs/securing-private-resources/>

<https://docs.banyansecurity.io/docs/securing-public-applications/>

Q&A

27 GIUGNO: Nella mente di un hacker – Un attacco Bruteforce

4 LUGLIO: Sicurezza OT/IoT: visibilità e protezione capillare con Cisco Cyber Vision

<https://events.tdsynnex.it/cyber-unit-missione-protezione/>

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