



Palo Alto Networks NGFW

Portfolio e valore caratterizzante della proposta di Next Generation Firewall

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Webinar

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Palo Alto Networks è un'azienda leader nel settore della sicurezza informatica, specializzata nella fornitura di soluzioni di firewall di nuova generazione e piattaforme di sicurezza di rete. Fondata nel 2005, l'azienda ha rapidamente guadagnato una solida reputazione per l'innovazione e l'efficacia delle sue soluzioni nel contrastare le minacce informatiche sempre più sofisticate.



- Nasce nel 2005 introducendo sul mercato il primo NGFW, creando una rivoluzione nel modo di pensare alla sicurezza di rete.
- Negli anni successivi, il portafoglio di prodotti si amplia, includendo soluzioni end-point, di sicurezza cloud, threat intelligence e automazione della sicurezza.
- Ad oggi Palo Alto Networks è diventata il punto di riferimento nel settore della sicurezza informatica, con una clientela che spazia dalle grandi imprese, P.A. e provider.

Pillars



Threat
Hunting
Labs

SASE &
Code
Compliance



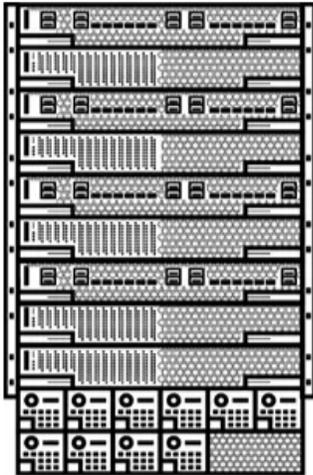
Network
Firewall

SIEM
XDR &
SOAR

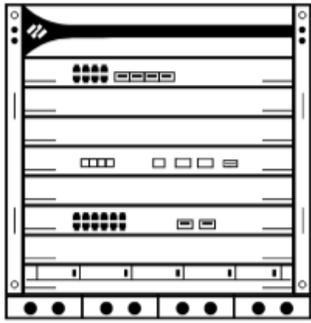


Portfolio NGFW

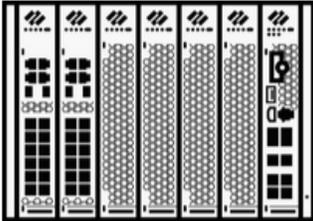
NGFW



PA-7500 Series



PA-7000 Series



PA-5450



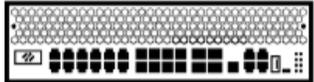
PA-5400 Series



PA-5200 Series



PA-3400 Series



PA-3200 Series



PA-1400 Series

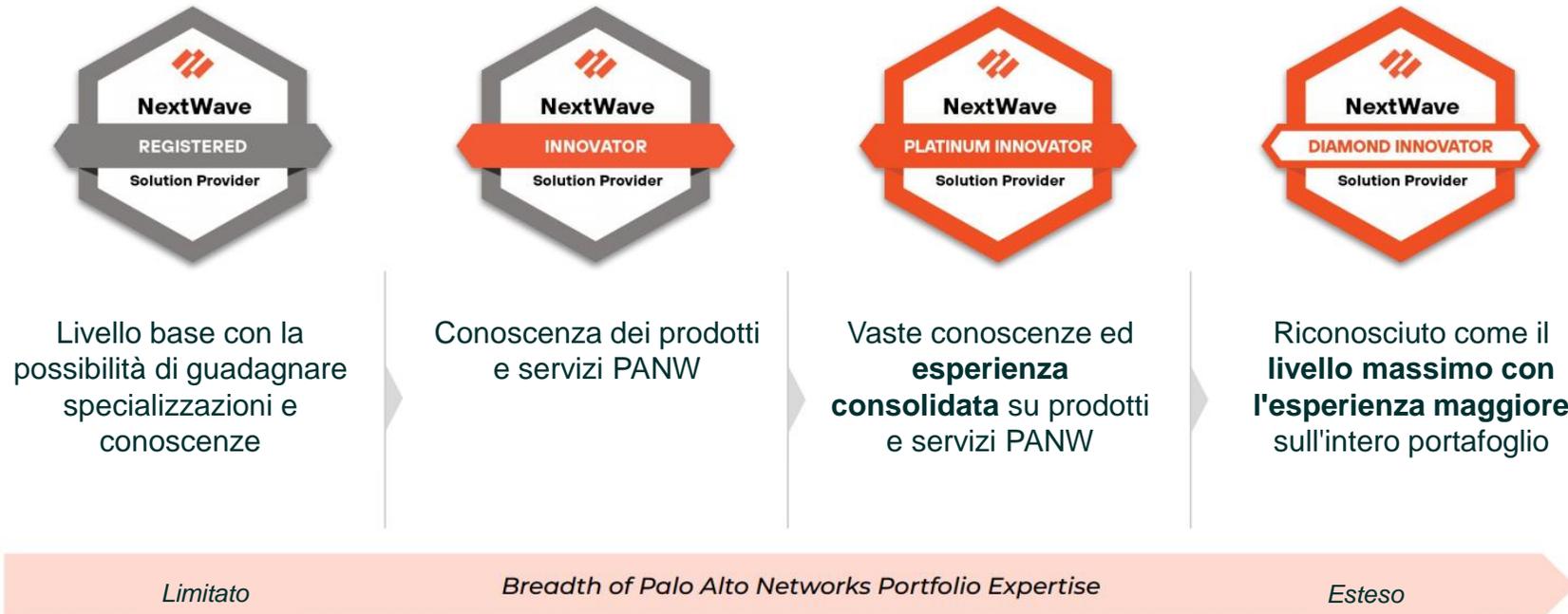


PA-400 Series



PA-220R

NextWave Partner Program



L'obiettivo del programma Nextwave è di cooperare al fine di abilitare, espandere le opportunità, incrementare il prodotto e ottenere dei risultati in base alla propria struttura.

Learning Program

Beacon: Il Portale di Formazione Gratuito per Partner

Beacon è una piattaforma di formazione che offre accesso gratuito a percorsi dedicati alle diverse famiglie di prodotti. Fornisce strumenti fondamentali sia per il Pre-sales che per il Post-sales, assicurando che i partner siano dotati delle competenze necessarie per offrire un servizio di alta qualità.

Vantaggi Principali:

- Accesso gratuito a corsi specifici per prodotto
- Percorsi formativi strutturati per Pre-sales e Post-sales
- Strumenti e risorse per migliorare il livello di servizio ai clienti
- Garantisce un supporto tecnico e commerciale ottimale

Hardware Firewall	Software Firewall	Prisma SASE	Prisma Cloud	Cortex XDR	Cortex XSOAR	Cortex XSIAM
Sales ▶ Sales Product Specialist (SPS) - Hardware Firewall	Sales ▶ Sales Product Specialist (SPS) - Software Firewall	Sales ▶ Sales Product Specialist (SPS) - SASE	Sales ▶ Sales Product Specialist (SPS) - Cloud	Sales ▶ Sales Product Specialist (SPS) - XDR	Sales ▶ Sales Product Specialist (SPS) - XSOAR	Sales ▶ Sales Product Specialist (SPS) - XSIAM
Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): Strata Professional	Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): Software Firewall Professional	Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): SASE Professional	Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): Prisma Cloud Professional	Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): Cortex Professional	Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): Cortex Professional	Pre-Sales ▶ Palo Alto Networks Accredited Systems Engineer (PSE): Cortex Professional

Sono previsti percorsi di specializzazione strutturati



TD Synnex è Authorized Training Partner per l'erogazione dei corsi di formazione Palo Alto Networks.
academy.it@tdsynnex.com

Il Valore di TD SYNnex

We help you Evolve

Through programs and communities purpose-built to differentiate your business today and embrace new business models that unlock growth for the future

We deliver technology solutions with versatility

We bring together compelling ways to source IT products and services along with human and financial business solutions so you can focus on maximizing value to clients



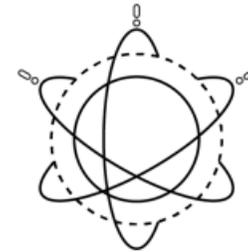
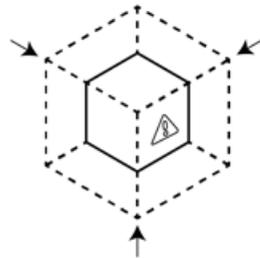
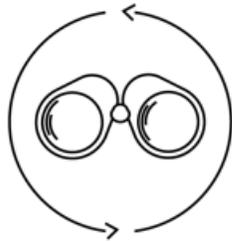
We help you Learn

By offering on-going tech and business enrichment we deliver relevant market insights, so your team continues to gain the knowledge that drives outcomes

We Solve for technology ecosystem complexity

We enable outcomes with a broad portfolio, platforms and unique solutions that help you scale to meet new demand across the entire technology lifecycle

Prevenzione degli attacchi



Complete
Visibility

Reduce Attack
Surface

Prevent
Known Threats

Prevent
Unknown Threats

Consistent Across
all Locations



Headquarters



Branch
Offices



Data Center/
Private Cloud



Public Cloud



SaaS



Mobile Users



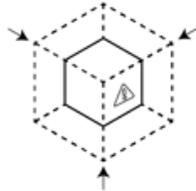
IoT

Protezione a 360°



Gain Complete Visibility

- All Applications
- All Users
- All Content
- All Devices
- All Endpoints
- Encrypted Traffic
- SaaS & Cloud
- Mobile



Reduce Attack Surface Area

- Block "Bad" Apps
- Limit App Functions
- Limit File Types
- Block High-risk Websites
- Verify Users
- Limit Devices
- Control Sharing



Prevent All Known Threats

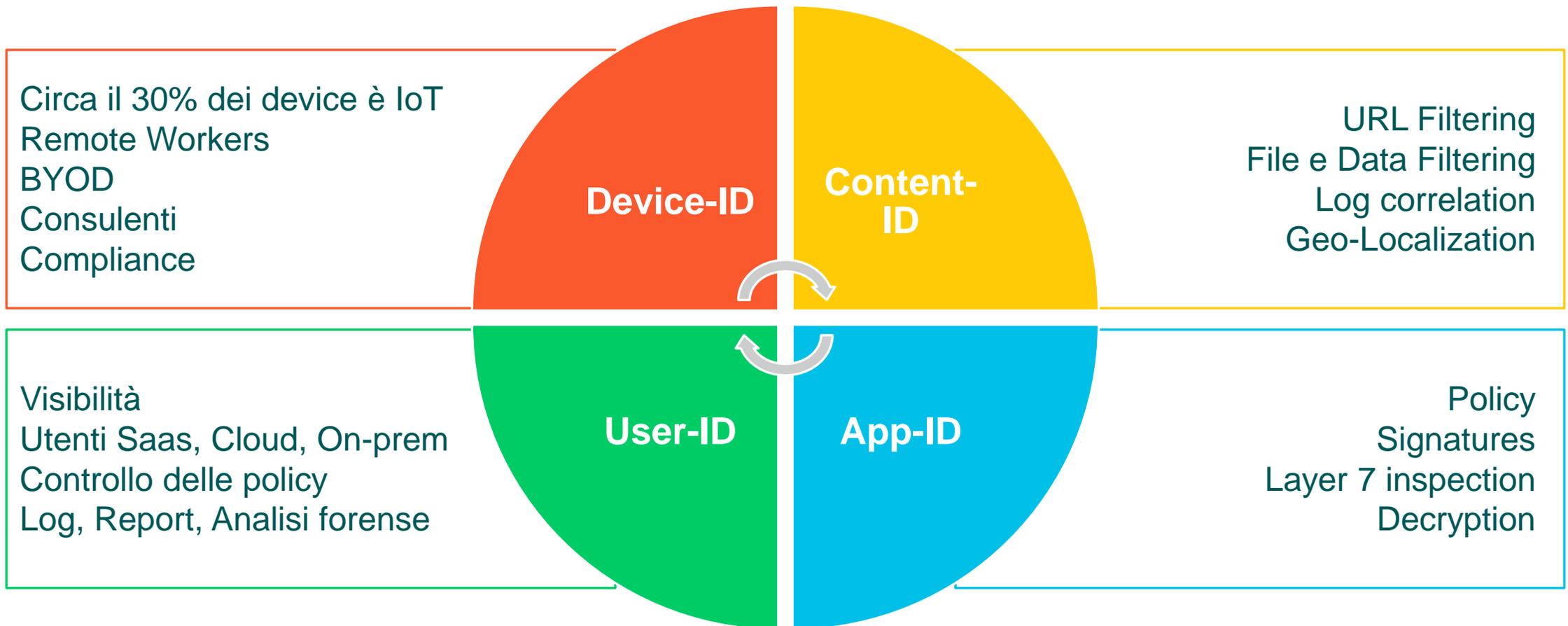
- Exploits
- Malware
- Command & Control
- Malicious Websites
- Bad Domains
- Stolen Credentials



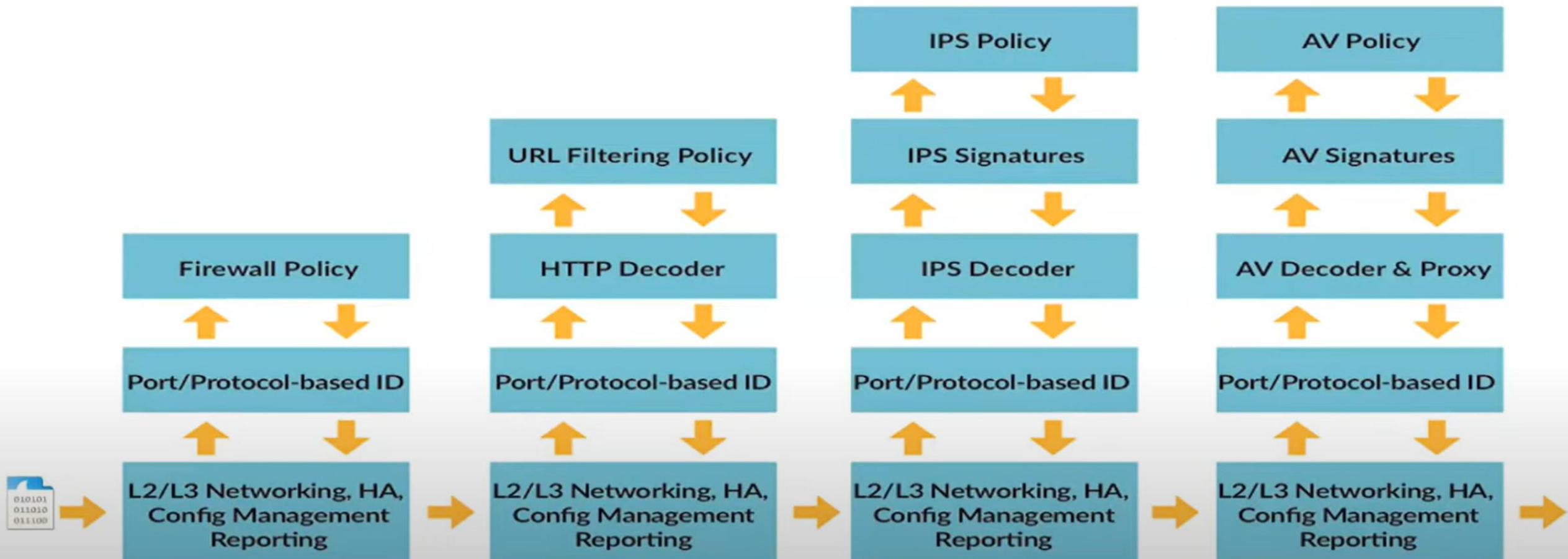
Prevent and Detect Unknown Threats

- Dynamic Analysis
- Exploit Techniques
- Malware Techniques
- Machine Learning
- Static Analysis
- Anomaly Detection
- Analytics

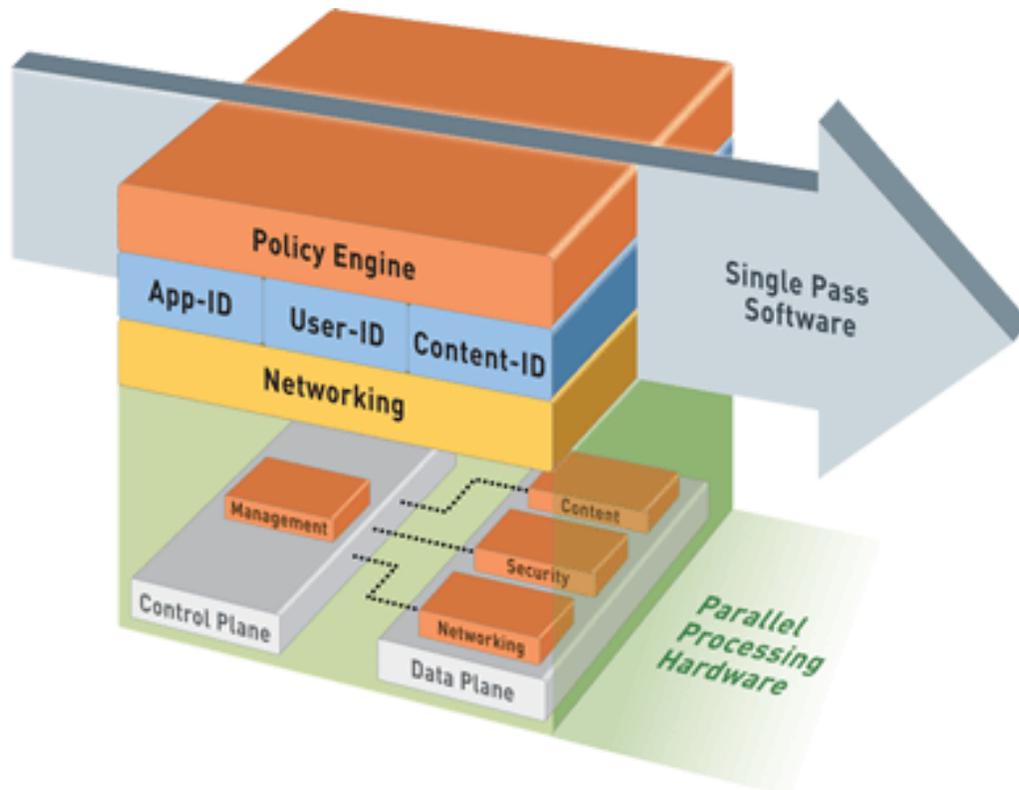
Protection Pillars



MultiPass Architecture



Single Pass Parallel Processing (SP3)



- Migliori Performance attraverso Singola scansione
- Miglior Sicurezza attraverso correlazione
- Minor complessità di rete
- Migliori performance di rete
- Minori zone d'ombra di sicurezza
- Migliore operatività
- Minor TCO

Ecosistema di sicurezza

Network Security Platform



Panorama Management

Cloud Delivered Security Services

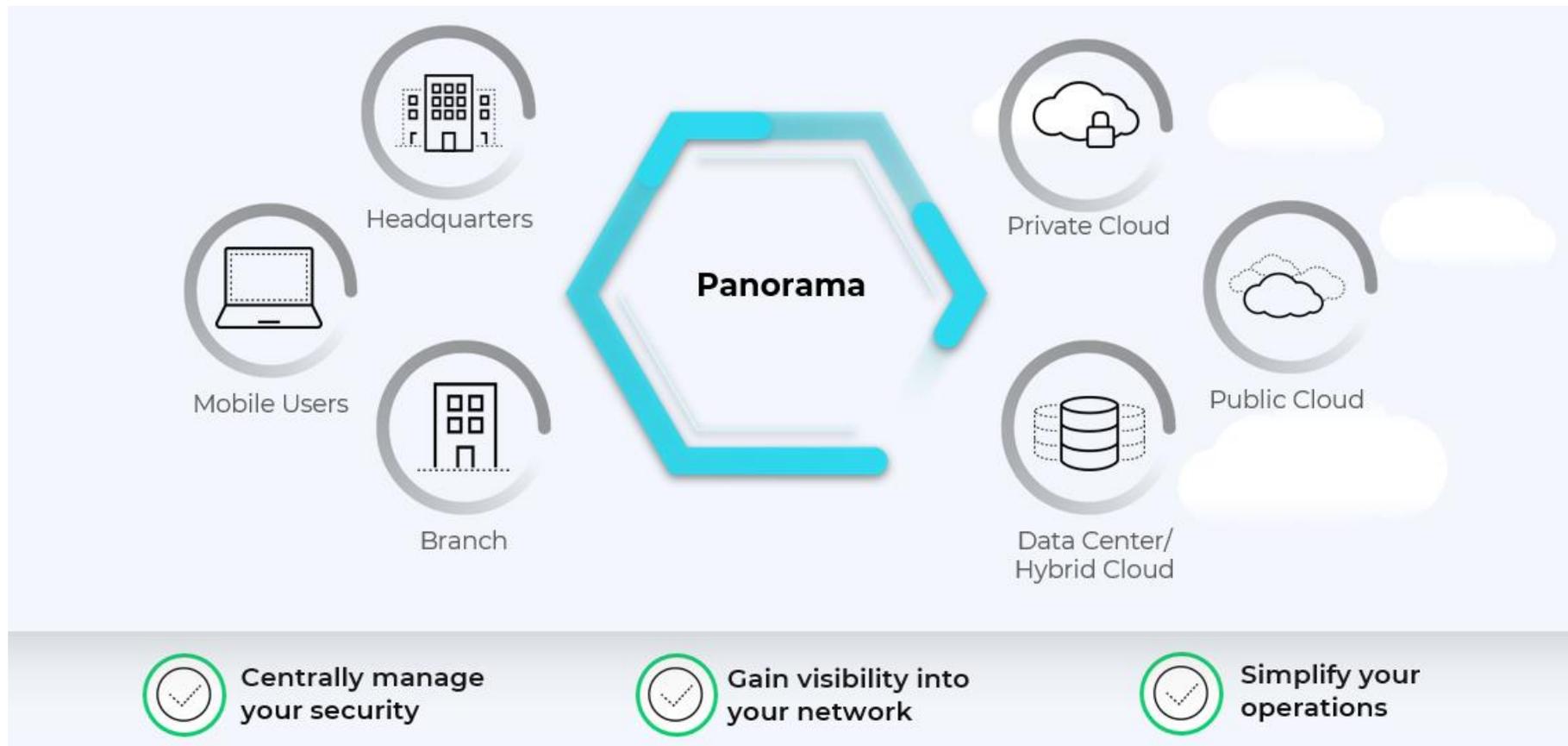


Hardware
PA-Series

Software
VM-Series / CN-Series

Cloud Service
Prisma Access

Panorama Management



Hands-On



Username

Password

[Log In](#)

[Use Single Sign-On](#)

Welcome to the Palo Alto Networks Demo Systems.
This demo firewall is running PAN-OS version 10.2.

*** This demo system is setup for Single Sign-on authentication. Please use

“We have a bold vision: To create a world where each day is safer and more secure than the one before”

Palo Alto Networks

<https://www.paloaltonetworks.com/resources/pa-series-next-generation-firewalls-hardware-architectures>
<https://www.paloaltonetworks.com/resources/whitepapers/single-pass-parallel-processing-architecture.viewer.html>
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<https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/user-id/user-id-overview>
<https://docs.paloaltonetworks.com/pan-os/10-1/pan-os-admin/device-id>
<https://softwareanalyst.substack.com/p/the-race-to-100b-the-palo-alto-networks>

Q&A

Your Opinion Counts!
Scarica la presentazione
cliccando sul codice QR



PROSSIMI APPUNTAMENTI

8 NOVEMBRE: Acronis e NIS2

15 NOVEMBRE: Zyxel e Approccio security MSP

22 NOVEMBRE: Protezione identità con IBM

<https://events.tdsynnex.it/cyber-unit-missione-protezione/>

<https://forms.office.com/r/B8pN50j9f3>

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