

| To: | MSA Canada, End Users |
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| Subject: | Portable Instrument Repair Price including Pricing Spreadsheet |
| Date: | December 15, 2016 |

Dear Valued End User:

Attached is our new Flat Fee List for Portable Instrument Service on page 2 of this notification which takes effect January 1, 2017.

As was the case when we originally launched this program, the Portable Instrument Repair Policy has no bearing on repairs performed by authorized RITE Repair Centres. RITE Repair Centres can establish, or maintain, their own pricing structure and policies regarding Portable Gas Detection repairs.

After examining our pricing for 2016 we realized we had to decrease the price on several items. We require that all units sent to us for repair be accompanied with a Purchase Order, Credit Card Number or direction on how to charge for a repair for the amount listed on the flat fee price. This will speed up the process to return your product to you as quickly as possible. Should our examination reveal that all that is required is a Calibration to your unit then we will charge \$ 150.00 CAD. There are no itemized estimates or quotations provided for items with a flat fee price.

The Repair Centre will charge a fee of \$80.00 CAD to inspect any portable detector that arrives at our facility where the repair or calibration work is declined.

Feel free to call the MSA Edmonton Repair Centre at (888) 396-1067 or the Toronto Repair Centre at (800) 672-4678 for further details or questions.

We, the MSA Canada Repair Centres, appreciate our business partnership with your organization and look forward to continuing efforts of servicing our customers.

Sincerely, Jim Clark

Manager Canada Repair Service NA

MSA North America Toronto Repair & Service #23 - 100 Westmore Drive Toronto, Ontario M9V 5C3

T: 416.620.4225 F: 416. 679.2875

MSA World Headquarters

121 Gamma Drive Pittsburgh, PA 15238-2937 800.MSA.2222 www.MSAnet.com



Portable Instrument Flat Rate List Price in CAD Effective January 1, 2017

| Instrument | Repair List Price CAD | Note | MSA North America Toronto Repair & Service #23 - 100 Westmore Drive Toronto, Ontario M9V 5C3 | | | |
|---|--------------------------|--------------------------|---|--|--|--|
| Repair Altair 5X Software Upgrade | \$112.00 | | <u>T· 416 620,4225</u> | | | |
| Altair 4X Sensor Upgrade | \$336.00 | | 9.2875 | | | |
| Add Sensors* | \$168.00 | plus price of sensors | | | | |
| Repair Altair 2X | \$239.00 | | | | | |
| Repair Altair 4X/4XM Detector | \$449.00 | | | | | |
| Repair Altair 5X | \$515.00 | | | | | |
| Altair 5X add Logo* | \$171.00 | only w/ coloured display | | | | |
| Altair 5X upgrade to add exotic sensor | \$298.00 | plus price of sensors | | | | |
| Repair Altair 5X with IR sensor/PID | \$931.00 | | | | | |
| Repair add wireless Bluetooth to 5X/5X IR | \$383.00 | | | | | |
| Repair Altair 5X Mono to Colour Display | \$403.00 | | | | | |
| Repair Altair Pro Detector | \$239.00 | | | | | |
| Repair Altair 4X/5X - 5 unit charger** | \$395.00 | | | | | |
| Calibration Only | \$150.00 | | | | | |
| Repair Galaxy/SW Upgrade | \$561.00 | | | | | |
| Repair Galaxy adding Solenoids | \$1,016.00 | | | | | |
| Repair Galaxy to charging Galaxy | \$297.00 | | | | | |
| Repair GX2 Auto Tester | \$602.00 | | | | | |
| Repair GX2 adding Solenoids | \$1,200.00 | | | | | |
| Repair GX2 Electronic Cylinder Holder | \$396.00 | | | | | |
| Repair GX2 Multi-Unit Charger | \$244.00 | | | | | |
| Repair GX2 Software Upgrade | \$198.00 | | | | | |
| Repair Sirius | \$752.00 | | | | | |
| Repair Sirius | \$752.00 | Non-datalog to Datalog | | | | |
| Repair Solaris | \$481.00 | | | | | |
| Repair Solaris/MSHA Solaris | \$481.00 | | | | | |
| Repair Solaris Non MSHA to MSHA | \$277.00 | | | | | |
| Repair Solaris MSHA H2S to MSHA NO2 | \$481.00 | | | | | |
| Universal Pump Rebuild | \$291.00 | | | | | |
| Repair Altair Pump Probe | \$291.00 | | | | | |
| Bev 1 Nov 30 2016 | | | | | | |

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MSA North America Toronto Repair & Service #23 - 100 Westmore Drive Toronto, Ontario M9V 5C3

| Portable Instruments no longer being repaired as of December 31, 2014 | T: 416.62 Replacement Product F: 416. 67 | |
|---|---|---|
| Altair 4 | Altair 4X | • |
| Altair 5 | Altair 5X | |
| Gascope | Altair 5X, Altair 4X | |
| Gasport | Altair 5X | |
| Explosimeters 2A | Altair 5X, Altair 4X | |
| Mini Responder Series | Altair 2X, Altair Pro, Altair | |
| Orion Detector | Altair 5X, Altair 4X | |
| Orion G | Altair 5X, Altair 4X | |
| Orion Plus | Altair 5X, Altair 4X | |
| Passport | Altair 5X, Altair 4X | |
| Passport PID II | Altair 5X | |
| Passport PID VOC | Altair 5X | |
| Pulsar | Altair 2X, Altair Pro, Altair | |
| Pulsar Plus | Altair Pro | |
| TIM System | GX2 Auto Test System | |
| Galaxy Auto Test System (Orion Detector) | GX2 Auto Test System | |

NOTE: A Fee of \$ 80.00 CAD will be charged for Inspecting each item when the service work is declined.

NOTE2: The item denoted (**) has a replacement, The 4-unit Charger will be available ask for your price on MSA Part No. 10127422.

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