

Toronto Office and R&S

U23-100 Westmore Dr
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Edmonton Office and R&S

12130 154th Street,
Edmonton, AB T5V 1J2
T: 780-483-0988
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|----------|--|
| To: | MSA Canada End-User |
| Subject: | Fall Protection Recertification/Repair Price List with Spreadsheet |
| Date: | January 1, 2020 |

Dear Valued Customer

Attached is our new Flat Fee Price List for Fall Protection Service on page 2 of this notification which takes effect January 1, 2020.

MSA Canada's Fall Protection Recertification/Repair Policy has no bearing on repairs performed by authorized MERIT Repair Centres. MERIT Repair Centres can establish, or maintain, their own pricing structure and policies regarding Fall Protection Inspections and Repairs.

We require that all units sent to us, regardless of Recertification or Repair, be accompanied with a Purchase Order, Credit Card Number or direction on how to charge for the work performed for at least the cost of a Recertification as this will speed up the process and help us return the product to you as quickly as possible. If our examination reveals that the unit has to be Repaired or Upgraded we will notify you to get your approval to proceed based on the Flat Fee List Price for a Repair/Upgrade. There are no itemized estimates or quotations provided for items with a Flat Fee price.

The Repair Centres will charge an Inspection Fee of \$ 174.00 CAD per unit if a Customer elects not to proceed with a Repair or Upgrade.

Feel free to call the MSA Toronto Repair Centre at (416) 620-4225 or MSA Edmonton Repair Centre at (780) 483-0988 for further details or questions.

We, the MSA Canada Repair Centres, appreciate our business partnership with your organization and look forward to continuing efforts of servicing our Customers.

Sincerely,
Jordan Stang

Manager Canada Repair Service

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2020 Fall Protection Repair Pricing Effective Sept 1, 2020

| PRODUCT | PART NUMBER | RECERTIFICATION (Inspect/Test Fee) \$ CAD | STANDARD REPAIR \$ CAD |
|--|--------------------|---|------------------------------|
| Inspection Fee | | | \$ 174.00 |
| Aptura to WSRL 30' Galv Trade Out | ZS23W30SRL | \$ 432.00 | |
| Dynevac II Min | ZS23DVIIMIN | \$ 480.00 | |
| Dynevac II Max | ZS23DVIIMAX | | \$ 894.00 |
| Horizontal Lifeline 20ft - 35ft | | | \$ 240.00 |
| Horizontal Lifeline 40ft - 65ft | | | \$ 360.00 |
| Workman 30ft Galv. Cable Min | ZS23 WKMAN GLV MIN | \$ 258.00 | |
| Workman 30ft Galv. Cable Max | ZS23 WKMAN GLV MAX | | \$ 390.00 |
| Workman 50ft Galv. Cable Min | ZS23 WKMN 50GLV MN | \$ 294.00 | |
| Workman 50ft Galv. Cable Max | ZS23 WKMN 50GLV MX | | \$ 480.00 |
| Workman 30ft SST Cable Min | ZS23 WKMAN SST MIN | \$ 258.00 | |
| Workman 30ft SST Cable Max | ZS23 WKMAN SST MAX | | \$ 408.00 |
| Workman 50ft SST Cable Min | ZS23 WKMN 50SST MN | \$ 294.00 | |
| Workman 50ft SST Cable Max | ZS23 WKMN 50SST MX | | \$ 522.00 |
| Workman Rescuer Min | ZS23 WKMNRESCUE MN | \$ 600.00 | |
| Workman Rescuer Max | ZS23 WKMNRESCUE MX | | \$ 953.00 |
| Repair Tripod | ZS23 TRIPOD MIN | \$ 180.00 | |
| Repair Tripod | ZS23 TRIPOD MAX | | \$ 294.00 |
| Workman Winch 65ft Galv. | ZS23 WINCH65INS | \$ 282.00 | |
| Workman Winch 65ft Galv. | ZS23 WINCH6STD | | \$ 564.00 |
| Workman Winch 65ft SST | ZS23WINCH65STDSSST | | \$ 636.00 |
| Workman Winch 95ft Galv. | ZS23WINCH95GALV | | \$ 582.00 |
| Workman Winch 95ft SST | ZS56WINCH95SST | | \$ 696.00 |
| Fall Protection Equip. Inspection-Textiles | ZS23EQUIPINS | | \$ 18.00 |
| PG23 Tensile Testing | Z2340102 | | \$ 174.00 |

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2020 Latchways Repair Pricing

| PRODUCT | PART NUMBER | RECERTIFICATION (Inspect/Test Fee) \$ CAD | STANDARD REPAIR \$ CAD |
|--|--------------------|--|---------------------------------------|
| Service Labour Latchways* | | | \$ 174.00 |
| SRL Inspect Recertification | | \$ 87.00 | |
| SRL Level 2 Repair (Parts add'l) | | | \$ 174.00 |
| SRL Level 3 Repair (Parts add'l) | | | \$ 260.00 |
| Additional pad / anchor charge | ZS46WGPPAD | | \$ 84.00 |
| Hydro Testing the AIO Air Cylinder | AS46WGPHYDRO | | \$ 240.00 |
| Inspection/Recert/Repair Wingrip | ZS46WGSTD | | \$ 510.00 |
| Insp/Rcrt/Rep Wingrip Multi-Anchor SYS | ZS46WGSYS | | \$ 1,374.00 |