



Your expertise. For the safety solutions of tomorrow.

MSA stands for the development, production and sales of professional safety equipment and gas detection technology: We are „The Safety Company“. We have been developing products that save lives for over 100 years – from innovative harness systems to smart gas detection devices. Customers in 140 countries put their lives in our hands every day. Our more than 4,700 employees in 42 locations worldwide accordingly take on great responsibility. Together we pursue one objective: We make the lives of workers in action safer.

For our team in **Zurich** (Switzerland - preferred), **Warsaw** (Poland), **Devizes** (UK) or **Chatillon** (France), we are looking for a highly skilled and motivated

Pricing Analyst – Europe (f/m)

Your task in our team

- You provide business data, analysis and reporting on a regular basis, out of the different data information systems.
- You provide support on certain pricing initiatives or projects development.
- You support the yearly price change process to ensure that pricing tools and list prices are developed according to MSA Europe pricing strategies.
- You support the business to ensure customer price and discount management compliance according to pricing policies and guidelines.
- You support Pricing Office by managing different pricing challenges, requirements or maintenance of pricing tools.
- You document and provide support in a variety of pricing projects.
- You ensure that all product information data in terms of prices is updated and price changes are managed.
- You support regional and local product list prices management, pricing policies, escalation rules and pricing process development.
- You identify product life cycle pricing levels price realization and penetration strategies implementations.
- You control pricing to ensure that pricing is managed compliant with MSA values and legal requirements.

Your profile: Expertise meets experience

- You have at least one year of experience in pricing management within a multi-country sales organization and a solid understanding of Sales and strong general business acumen.
- You have completed a Bachelor's degree in business administration, marketing or economics
- Ideally, you possess a Master's degree in Business or an MBA.
- You are a strong analytical thinker with process optimization capabilities, strong written and verbal communication skills as well as the ability for self-motivation.
- You have a good command of SAP, excellent knowledge of MS Excel and Powerpoint as well as a strong database user management experience.
- You have the ability to influence and train people.
- You speak and write fluent business English.
- Past experience in project management and coaching experience are highly welcome.
- You are willing to travel about 10% - 15% of your work time.

MSA as an employer: What makes us unique

Only with the best employees we are able to remain a leader of innovation. We provide the ideal environment for our employees:

- **Individual career paths:** We offer various development prospects on the basis of personal wishes and talent.
- **Flexible working hours:** Alongside our flexitime model, there is also the option of working from home.
- **Swift decisions:** We combine the stability of an established company with the functioning of a young technology enterprise.
- **Fantastic team:** Benefit from the diversity of your highly qualified colleagues and work with them to further hone your skills!

Interested?

We are looking forward to receiving your application. Please send your application documents in English with details of your desired salary and earliest start date by e-mail to: Karriere@MSAsafety.com

MSA Europe GmbH

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