



MSA
222-5535 Eglinton Avenue W.
Toronto, ON M9C 5K5
1.800.MSA.2222
www.MSAafety.com

To:	MSA Canada, End-Users
Subject:	Fall Protection Recertification/Repair Policy Price Increase
Date:	December 20, 2013

Dear Valued End-User:

MSA Canada has held pricing on the Recertification/Repair Program for our Fall Protection Programme for the last three years, unfortunately we are forced to re-examine our pricing due to some increased costs. The new Flat Fee Schedule is listed on page 2 of this notification and takes effect January 1, 2014.

We respectfully request that all units sent to us, regardless of Recertification or Repair, be accompanied with a Purchase Order, Credit Card Number or direction on how to charge for the work performed for at least the cost of a Recertification. If our examination reveals that the unit has to be Repaired or Upgraded we will notify you and get your approval to proceed.

Moving forward we are formalizing our procedure that the Repair Centre will charge an Inspection fee of \$ 55.00 if a Customer elects not to proceed with a Repair or Upgrade ; **however this fee will be waived** should the End-User agree to purchasing a new MSA Fall Protection Device.

Feel free to call the MSA Edmonton Repair Centre at (888) 396-1067 or the Toronto Repair Centre at (800) 672-4678 for further details or questions.

We, the MSA Canada Repair Centre's, appreciate our business partnership with your organization and look forward to continuing efforts of servicing our customers.

Sincerely,
Jim Clark

Manager Canada Repair Service NA

416.620.4225 (phone)
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PRODUCT	PROPOSED INSPECT/TEST FEE		PROPOSED STANDARD REPAIR	
	End-Users		End-Users	
Aptura LT30	\$	38.00	\$	140.00
DynaLock 20ft Web & Cable	\$	188.00	\$	244.50
DynaLock 30ft & 50ft Cable	\$	240.00	\$	390.00
DynaLock >50ft Cable	\$	240.00	\$	425.00
Workman 30ft Galv. Cable	\$	160.00	\$	265.00
Workman 50ft Galv. Cable	\$	215.00	\$	330.00
Workman 30ft SST Cable	\$	185.00	\$	280.00
Workman 50ft SST Cable	\$	245.00	\$	360.00
Lynx Rescuer & Dynevac II	\$	289.00	\$	520.00
Surety Winch 50ft	\$	165.00	\$	305.50
Surety Winch 200ft	\$	225.00	\$	411.75
Lynx Hoist/Dynahoist	\$	350.00	\$	685.00
Dynescape Descender	\$	410.00	\$	917.65