

CHART A: Shipping Weight Approximations

Approximate maximum weights per shipping carton

Item—Listed alphabetically by brand	Minimum Order Quantity			Master Carton Quantity		
	Qty	Weight in Pounds	Box Dimensions (in.) (L x W x H)	Qty	Weight in Pounds	Box Dimensions (in.) (L x W x H)
PAPER MATE						
Breeze Ballpoint or Gel Pen, p.18	200	6	9x6x6	750	19	18x11x5
Eco-Element Ballpoint, p.16	200	7	9x6x6	750	24	18x11x5
Element Ballpoint or Gel Pen, p.17	200	7	9x6x6	750	24	18x11x5
Flair Marker, p.15	200	4	9x6x6	1,000	18	18x11x5
InkJoy 100RT, p.8	200	7	9x6x6	750	24	18x11x5
InkJoy RT, p.8	300	6	10x6x6	1,000	19	18x11x5
Profile RT, p.13	100	4	10x6x6	250	9	14x9x8
Sport Retractable Ballpoint, p.20	300	5	10x6x6	1,000	16	18x11x5
TriEdge Ballpoint, p.19	300	9	15x6x6	750	21	18x11x5
Write Bros Ballpoint, p.22	500	7	15x6x6	500	7	15x6x6
SHARPIE						
Clear View Highlighter, p.58	200	9	15.25x6x6.375	500	21	18.25x11.625x5.75
Autograph Marker, p.50	200	8	9x6x6	900	31	18x11x5
Fine Marker, p.50	200	5	9x6x6	900	19	18x11x5
Flip Chart Marker, p.56	200	9	15x6x6	400	16	18x11x5
Gel Highlighter, p.59	200	7	10x6x6	600	19	18x11x5
Metallic Markers, p.51	50	2	6x4x3	200	5	15x6x6
Mini Marker, p.57	200	3	9x6x6	1250	16	18x11x5
Mini Marker with Carabiner, p.57	200	4	15x6x6	500	8	18x11x5
Pen, p.47	200	4	9x6x6	1,000	17	18x11x5
Stainless Steel Pen, p.46	100	8	10x6x6	950	64	18x11x5
Pocket Highlighter, p.61	200	5	9x6x6	900	18	18x11x5
Retractable Fine Point Marker, p.52	200	5	10x6x6	750	18	18x14x6
Retractable Highlighter, p.60	200	7	10x6x6	750	22	18x14x6
Twin Tip Marker, p.54	200	5	9x6x6	900	19	18x11x5
Ultra Fine Marker, p.55	200	5	10x6x6	900	18	18x11x5
Ultra Fine RT Marker, p.53	200	5	10x6x6	750	18	18x14x6
UNI-BALL						
207 Gel Pen, p.28	200	10	9x6x6	900	40	18x11x5
207 Gel Premier Pen, p.27	50	2	7x6x3	750	23	18x11x5
207 Impact Capped Gel Pen, p.31	100	4	9x6x6	800	25	18x11x5
207 Impact RT Gel Pen, p.32	100	3	9x6x6	800	20	18x11x5
Combi Pen and Highlighter, p.43	200	5	15x6x6	800	16	18x11x5
Deluxe Roller, p.33	200	5	15x6x6	600	12	18x11x5
Gel RT Gel Pen, p.39	200	5	9x6x6	900	19	18x11x5
Gelstick Gel Pen, p.42	500	12	18x11x5	1,000	22	18x11x5
JetStream Sport Roller, p.38	200	5	9x6x6	900	21	18x11x5
Micro Roller, p.41	200	7	9x6x6	1,000	29	18x11x5
Power Tank Ballpoint, p.37	100	3	9x6x6	750	17	18x11x5
Roller Grip Roller, p.40	200	6	15x6x6	900	24	18x11x5
Vision Elite Roller, p.34	100	3	9x6x6	900	22	18x11x5
Vision Roller, p.36	100	3	9x6x6	900	19	18x11x5

NOTE: All Shipping weights are approximate. Individual mailings or master packings will be quoted upon request. Standard box dimensions are provided. We reserve the right to make box substitutions as needed. Corrugated shipping boxes use a minimum of 20% recycled paper, 5% of which is post-consumer waste. Please visit www.SanfordB2B.ca to use the Freight Calculator and reference the most current product listing.

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PARKER						
Parker IM Ballpoint, Standard Gift Box, p.77	15	4	11x7x7	100	21	19x15x8
Parker IM Rollerball Pen, Standard Gift Box, p.77	15	4	11x7x7	100	21	19x15x8
Parker Jotter Ballpoint, Tube, p.79	100	4	9x7x6	500	19	15x10x9
Parker Premier, Standard Gift Box, p.69						
Parker Sonnet Ballpoint, Standard Gift Box, p.73	15	6	15x10x9	50	29	18x14x13
Parker Sonnet Rollerball Pen, Standard Gift Box, p.72	15	5	15x10x9	50	20	18x14x13
Parker Urban Rollerball Pen, Standard Gift Box, p.74	15	7	15x8x7	50	24	18x14x13
Parker Urban Gel Pen, Standard Gift Box, p.74	15	10	15x8x7	50	24	18x14x13
Parker Urban Set, Standard Gift Box, p.75	15	10	15x8x7	50	29	18x14x13
WATERMAN						
Waterman Carène Ballpoint, Standard Gift Box, p.85	15	10	15x8x7	50	36	19x15x8
Waterman Carène Rollerball Pen, Standard Gift Box, p.87	15	10	15x8x7	50	36	19x15x8
Waterman Exception Rollerball Pen, Standard Gift Box, p.82	15	11	15x10x9	50	26	17x13x9
Waterman Exception Slim Ballpoint, Standard Gift Box, p.82	15	11	15x10x9	50	25	17x13x9
Waterman Exception Slim Rollerball Pen, Standard Gift Box, p.83	15	11	15x10x9	50	25	17x13x9
Waterman Expert Ballpoint/Pencil Set, Standard Gift Box, p.93	15	9	15x8x7	50	29	17x13x9
Waterman Expert Fountain Pen, Standard Gift Box, p.93	15	8	15x8x7	50	29	17x13x9
Waterman Expert Ballpoint, Standard Gift Box, p.93	15	8	15x8x7	50	29	17x13x9
Waterman Expert Roller, Standard Gift Box, p.95	15	8	15x8x7	50	29	17x13x9
Waterman Hémisphère Ballpoint, Standard Gift Box, p.97	15	8	15x8x7	50	29	17x13x9
Waterman Hémisphère Rollerball Pen, Standard Gift Box, p.99	15	8	15x8x7	50	29	17x13x9
Waterman Perspective Ballpoint, Standard Gift Box, p.89	15	8	15x8x7	50	26	17x13x9
Waterman Perspective Rollerball, Standard Gift Box, p.91	15	8	15x8x7	50	26	17x13x9

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Preferred Carrier Freight Information

Note:

The following policies are in effect on January 1, 2017 (shipping policy subject to change without notice).

- Sanford B2B's shipping policy is to negotiate and apply the most cost effective and timely shipping method so as to minimize costs for both Sanford B2B and our customers, yet deliver goods with quickest lead times.
- We have negotiated a special discounted program with Fedex that will result in speedy air shipments at comparable ground rate prices.
- Orders will ship "Prepaid & Add"
- Max 4 day service to most urban centres in Canada.
- We have also developed a simple system to calculate costs. The objective being to make it easy for you to understand and figure your shipping costs.
- Sanford B2B will continue to pay all duties and brokerage fees for easy flow through.
- Note: Please add production lead time to delivery lead time.



4 DAYS OR LESS
GROUND PARCEL
RATES



"Small Package" orders will ship Fedex

- Orders will ship "Air" from our depot in Mexicali, MX to distribution points in Canada then re-routed via quickest available
- Freight costs are calculated \$1.25/lb* regardless of location in Canada
- Each order will also be assessed a \$5.00* processing fee, regardless of order size
- Calculation is simple, 20lb order:
 $20\text{lb} \times \$1.25 = \$25.00/\text{lb.}$
 $\$25.00 + \$5.00 = \$30.00$ shipping fee

* Freight rates subject to change

"Large Shipment"

Orders will be shipped LTL, best cost and delivery method available via one of our preferred carriers, FOB Mexicali. Freight charges will be applied to invoice. Please contact your Customer Service Rep for quote.

